

Third Quarter Results for the Fiscal Year Ending March 2011 Support Documentation February 10, 2011

## **Mirait Holdings Corporation**

## Third Quarter Summary FYE March 2011



### 1. Consolidated Financial Summary for FYE March 2011 (Mirait Holdings) This results announcement is produced using the purchase method of accounting accompanying the management integration. Since comparisons with

Figures for the combined full-year results for the 3Q of the FYE March 2011 and fullterm forecasts are values obtained after adding consolidated first-half results for Commuture Corp. and Todentsu Corp.

the previous year cannot be made, year-on-year comparisons are made on a full-year combined basis, as reference.

Purchase method **Reference:** Combined full-year results FYE March 2011 FYE March 2011 FYE March 2010 Percentage Change from Full-term change from Full-term Composition Full-term Composition Composition 3Q results 3Q results previous 3Q results ratio forecast ratio previous forecast ratio results quarter quarter 1,685 1,080 100% 1,960 1,684 100% (0) 2,563 100% 2,552 Net sales 108 10.0% 216 165 9.8% (20)(1.2%)271 186 11.0% 278 Gross margin SGA 96 8.9% 161 144 8.6% (0) 0.0% 209 144 8.6% 193 Operating 1.1% 11 55 20 1.2% (20)(1.2%)64 41 2.5% 84 income Ordinary 14 1.4% 60 25 1.5% (21)(1.3%)70 2.8% 91 46 income Net income 25.7% 16.5% 251 1.6% 57 (period under 277 310 278 14.9% 310 27 review)

(in 100s of million of yen, %)

### Third Quarter Summary FYE March 2011

#### 2. Financial Summary for FYE March 2011 (Results by company for nine months of FYE March 2011)

(in 100s of million of yen, %)

	Daimei Group (consolidated)					Commuture Group (consolidated)				Todentsu Group (consolidated)					
	FYE Ma	FYE March 2011		FYE March 2010		FYE March 2011		FYE March 2010		Increase	FYE March 2011		FYE March 2010		Increase
	3Q results	Composition ratio	3Q results	Composition ratio	Increase (decrease)	3Q results	Composition ratio	3Q results	Composition ratio	(decrease)	3Q results	Composition ratio	3Q results	Composition ratio	(decrease)
Net sales	765	100%	784	100%	(18)	627	100%	608	100%	18	296	100%	292	100%	3
Gross margin	84	11.1%	94	12.1%	(10)	57	9.2%	63	10.4%	(5)	22	7.7%	27	9.5%	(5)
SGA	72	9.5%	68	8.7%	4	49	7.9%	49	8.2%	(0)	24	8.1%	26	9.1%	(2)
Operating income	11	1.5%	26	3.4%	(14)	8	1.4%	13	2.2%	(4)	(1)	(0.4%)	1	0.5%	(2)
Ordinary income	14	2.0%	27	3.5%	(12)	9	1.5%	16	2.7%	(7)	(0)	(0.2%)	1	0.7%	(2)
Net income (period under review)	9	1.2%	14	1.9%	(5)	(0)	0.0%	7	1.2%	(7)	(17)	(5.9%)	5	1.7%	(22)



## Third Quarter Summary FYE March 2011



#### 3. FYE March 2011 consolidated orders received and net sales by business (Mirait Holdings) Figures for the combined full-year results for the 3Q of the FYE March 2011 and full-term forecasts are values obtained after

adding consolidated first-half results for Commuture Corp. and Todentsu Corp.

(in 100s of million of yen, %)

	Combined full-year results											
Orders			FYE March 2011	FY ended March 2010								
received (in 100s of millions of yen)	3Q results	Year-on-year increase (decrease)	Rate of year-on- year increase (decrease)	Full-year forecast Progress		3Q results	Full-year results	Progress				
	(a)	(a) - (c)	(a) / (c)	(b)	(a) / (b)	(c)	(d)	(c) / (d)				
NTT Network Engineering	852	(10)	( 1.2%)	1,144	74.5 %	863	1,138	75.8%				
Mobile Network Solutions	504	(52)	(9.4%)	707	71.4%	557	757	73.5%				
IT Solutions	185	0	(0.1%)	291	63.5%	185	292	63.5%				
Civil Engineering and Other Works	315	58	22.8%	446	70.5%	256	340	75.3%				
Total	1,857	(4)	(0.2%)	2,590	71.7%	1,862	2,529	73.6%				

	Combined full-year results												
Net sales			FYE March 2011	FY ended March 2010									
(in 100s of millions of yen)	3Q results	Year-on-year Rate of year- increase year increas (decrease) (decrease		Full-year forecast	Progress	3Q results	Full-year results	Progress					
	(a)	(a) - (c)	(a) / (c)	(b)	(a) / (b)	(c)	(d)	(c) / (d)					
NTT Network Engineering	750	(59)	(7.4%)	1,141	65.8%	810	1,157	70.0%					
Mobile Network Solutions	486	(21)	(4.2%)	697	69.8%	507	746	68.1%					
IT Solutions	174	9	5.9%	284	61.4%	164	282	58.3%					
Civil Engineering and Other Works	273	70	35.0%	440	62.0%	202	367	55.1%					
Total	1,684	(0)	0.0%	2,563	65.7%	1,685	2,553	66.0%					



Statements and descriptions regarding forecasts in this handout are forward-looking statements based on the Company's plans and forecasts at the current time.

Actual results may differ significantly from the forecasts in this material for a variety of reasons.

Therefore, please be advised that the Company does not guarantee the accuracy of the forecast figures in this material.

# Mirait Holdings Corporation