



Business Results for the First Quarter ended June 30, 2013

August 6, 2013

MIRAIT Holdings Corporation

First Quarter Summary FYE March 2014

1. Financial Results [MIRAIT HD consolidated]

(Billions of yen)

	FYE March 2014						FYE March 2013			
	1Q results (a)	Composition ratio	Changes against previous FY (a) - (c)	Rate of changes against previous FY (a)-(c)/(c)	Full year plan (b)	Progress rate (a)/(b)	1Q results (c)	Composition ratio	Full year actual (d)	Progress rate (c)/(d)
Orders received	67.5	—	+ 3.0	+ 4.8%	281.0	24.0%	64.4	—	278.1	23.2%
Net sales	56.7	100%	+ 4.5	+ 8.6%	280.0	20.3%	52.2	100%	271.0	19.3%
Gross profit on sales	5.5	9.8%	(0.2)	(4.8%)	31.0	18.0%	5.8	11.2%	29.3	20.0%
SGA	4.7	8.4%	+ 0.1	+ 2.3%	19.0	25.2%	4.6	8.9%	18.4	25.3%
Operating income	0.7	1.4%	(0.3)	(32.9%)	12.0	6.6%	1.1	2.3%	10.8	10.9%
Ordinary income	1.0	1.8%	(0.3)	(27.3%)	12.5	8.1%	1.3	2.7%	11.7	11.8%
Net income	0.6	1.1%	+ 1.7	—	7.5	8.1%	(1.1)	(2.2%)	4.2	—

* Figures are rounded down to one decimal place (billions of yen).

2. Net Sales and Orders Received by Business Sector [MIRAIT HD Consolidated]

(Billions of yen)

<Orders received>	FYE March 2014 (forecast)					FYE March 2013		
	1Q results (a)	Changes against previous FY (a) – (c)	Rate of changes against previous FY (a)-(c)/(c)	Full year plan (b)	Progress rate (a)/(b)	1Q results (c)	Full year actual (d)	Progress rate (c)/(d)
NTT network engineering	26.6	(1.1)	(4.3%)	107.0	24.9%	27.8	110.7	25.1%
Mobile network solutions	19.0	(0.2)	(1.3%)	77.0	24.8%	19.3	84.5	22.9%
ICT	9.8	+ 1.5	+ 18.2%	44.0	22.3%	8.2	35.1	23.6%
Civil engineering and others	11.9	+ 2.9	+ 33.4%	53.0	22.5%	8.9	47.7	18.7%
Total	67.5	+ 3.0	+ 4.8%	281.0	24.0%	64.4	278.1	23.2%

<Net sales>	FYE March 2014 (forecast)					FYE March 2013		
	1Q results (a)	Changes against previous FY (a) – (c)	Rate of changes against previous FY (a)-(c)/(c)	Full year plan (b)	Progress rate (a)/(b)	1Q results (c)	Full year actual (d)	Progress rate (c)/(d)
NTT network engineering	22.1	(3.0)	(12.2%)	106.0	20.9%	25.2	109.1	23.1%
Mobile network solutions	17.1	+ 5.1	+ 42.7%	81.0	21.1%	11.9	81.3	14.7%
ICT	8.0	+ 1.2	+ 18.7%	43.0	18.7%	6.7	34.6	19.5%
Civil engineering and others	9.4	+ 1.1	+ 14.5%	50.0	18.9%	8.2	45.8	18.0%
Total	56.7	+ 4.5	+ 8.6%	280.0	20.3%	52.2	271.0	19.3%

* Figures are rounded down to one decimal place (billions of yen).

3. Financial Results by Segment

(Billions of yen)

Units: billions of yen	MIRAIT (Consolidated Basis)					MIRAIT Technologies (Consolidated Basis)				
	FYE March 2013		FYE March 2014		Change	FYE March 2013		FYE March 2014		Change
	1Q Results	Ratio	1Q Results	Ratio		1Q Results	Ratio	1Q Results	Ratio	
Net sales	35.1	100%	37.8	100%	+ 2.7	18.3	100%	20.2	100%	+ 1.8
Gross profit	4.0	11.6%	3.7	9.9%	(0.3)	1.7	9.3%	1.8	9.1%	+ 0.1
SG & A expenses	3.0	8.8%	2.9	7.8%	(0.1)	1.6	9.2%	1.9	9.5%	+ 0.2
Operating income	0.9	2.8%	0.7	2.1%	(0.2)	0.0	0.1%	(0.0)	(0.4%)	(0.0)

•Figures are rounded down to one decimal place (billions of yen).

•The results for the entire year ended March 31, 2012 show a simple aggregate for Daimei Corporation and Todentsu Corporation.

Statements and quotes relevant to the forecasted values in this handout and the session are the future prospects based on the plans and prospects of the Company at this point in time.

The actual business results could be significantly different from those stated in this handout and briefing due to changes in conditions.

As such, please be advised that we will not be able to guarantee the accuracy of the forecasted values, in this handout and the session, over the period of time to come in the future.

MIRAIT Holdings Corporation