



Company name: MIRAIT Holdings Corporation Representative: Masatoshi Suzuki, Representative Director and President (TSE 1st Section Code No. 1417) Inquiries: Hiroshi Kogure, Director and General Manager of Strategy (Phone: +81-3-6807-3119)

## Notice Concerning Business Alliance between MIRAIT Corporation and DAIKO DENSHI TSUSHIN, LTD.

MIRAIT Holdings Corporation's consolidated subsidiary MIRAIT Corporation ("MIRAIT") and DAIKO DENSHI TSUSHIN,LTD. ("DAIKO") today announced the conclusion of a business alliance agreement for the purpose of jointly expanding existing business areas and creating new markets in the solution business.

1. Reason and Details of the Business Alliance

This alliance is aimed at jointly expanding existing business areas and creating new markets in the solution business, in addition to establishing ICT service infrastructure centered on cloud services by mutually utilizing each other's strengths and management resources (technology, know-how, human resources, facilities, customer bases). In particular, the specific areas that will be focused upon by merging MIRAIT's ICT infrastructure services with DAIKO's abundant solutions are as follows.

(1) "Provision of a total solution" aimed at expanding existing business areas by utilizing the strengths of both companies

- (i) Development of new services combining new solutions, operations and monitoring with existing maintenance services
- (ii) Expansion of sales of ERP packages
- (2) "Creation of new markets" by merging networks and systems
  - (i) Entry into medical fields such as regional medical collaboration
    - (ii) Stimulating national government, local government and private sector demand related to the My Number system
    - (iii) Global roll-out of system integration and network integration businesses centered on support for Japanese companies active overseas
- (3) "Establishment of an ICT service framework" centered on cloud services
  - (i) Provision of one-stop services of high quality at a low cost for mid-sized enterprises
  - (ii) Realization of a marketplace ("Application Store" for small and medium-sized enterprises)
  - (iii) Creation of information platforms

Name:	DAIKO DENSHI TSUSHIN, LTD.
(1) Address:	2-1 Ageba-cho, Shinjuku-ku, Tokyo
(2) Name and title of representative:	Takahide Tsudama, President
(3) Business lines:	Sale, design, installation and maintenance of communication equipment, development of systems and software, brokerage of computer sales, etc.
(4) Date established:	December 1953
(5) Paid-in capital:	3,654 million yen
(6) Shares:	2nd Section, Tokyo Stock Exchange
(7) Net sales:	33,949 million yen (consolidated)
(8) Employees:	990 (consolidated)

## 2. Overview of the Partner (As of March 31, 2013)

3. Impact on Performance

This alliance is expected to improve the content of service and enhance sales capabilities in the Group's ICT business, but it will have little impact on the consolidated perormance of the Company in the year ending March 2014.

<Reference>

## [About DAIKO DENSHI TSUSHIN, LTD.]

DAIKO is an IT specialist in its 60th year since being founded, and a system integrator providing systems optimized for customers as a Fujitsu partner.

As a system integrator, its focus is on the provision of a total service including the sale, installation and maintenance of computers and networks, and the development of systems and software.

http://www.daikodenshi.jp/

## [Basic Concept of the Business Alliance]

