



# FACT BOOK 2014

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## CORPORATE PROFILE

(AS OF MARCH 31,2014)

### COMPANY NAME

Company Name      MIRAIT Holdings Corporation

### MAIN CONSOLIDATED SUBSIDIARIES

MIRAIT Corporation.  
MIRAIT Technologies Corporation.

※ Number of consolidated companies    34

### REPRESENTATIVE DIRECTOR (AS OF JUNE 26,2014)

President and Chief Executive Officer    Masatoshi Suzuki  
Senior Executive Vice President        Fumio Takaesu  
Senior Executive Vice President        Kouichi Takahatake

### NUMBER OF EMPLOYEES

Consolidated    7,388

### ESTABLISHED

October 1,2010

### TERM – END

March 31, every year

### HEADQUARTERS

5-6-36 Toyosu Koto-ku Tokyo Japan

### RATING

R & I ( Rating & Investment Information,Inc )    A -  
J C R ( Japan Credit Rating Agency, Ltd. )        A -

### OUTLINE OF BUSINESS

Electrical and electrical communications facilities and equipment  
Construction and related projects  
Telecommunications systems  
Software products and solutions  
Construction-related distribution, security, and consulting

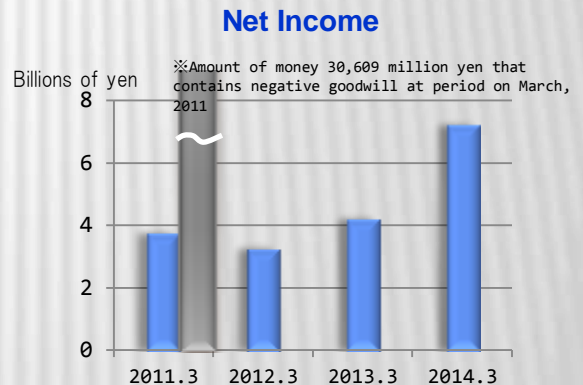
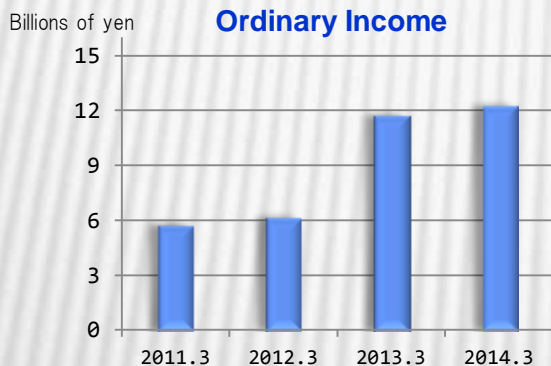
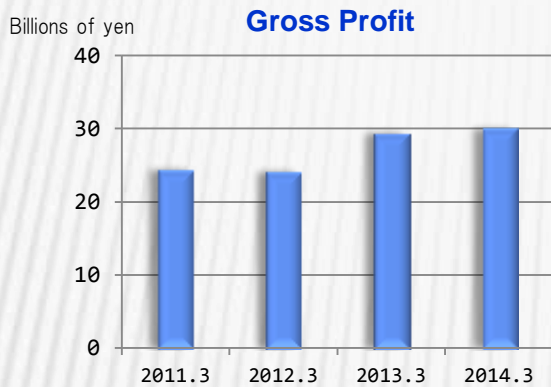
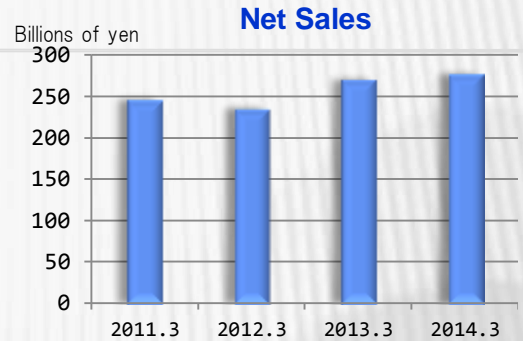
### SECURITIES TRADED

Tokyo Stock Exchange, First Section  
( Securities Code    1417 )

### CAPITAL

CAPITAL      7.0 billion

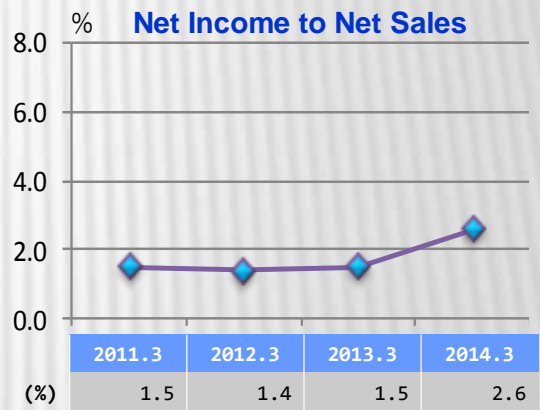
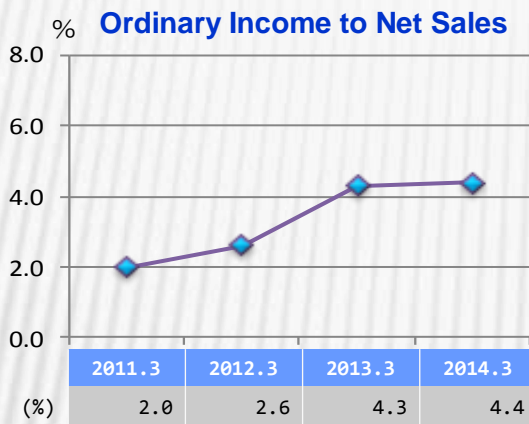
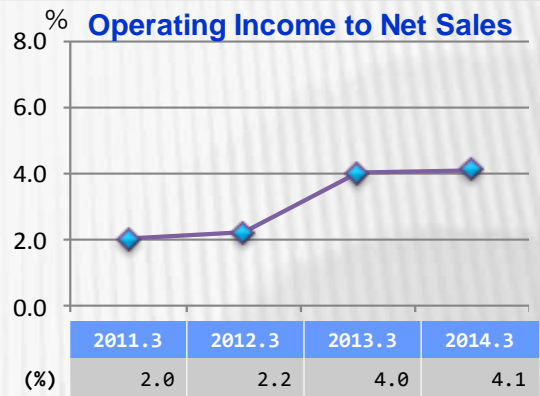
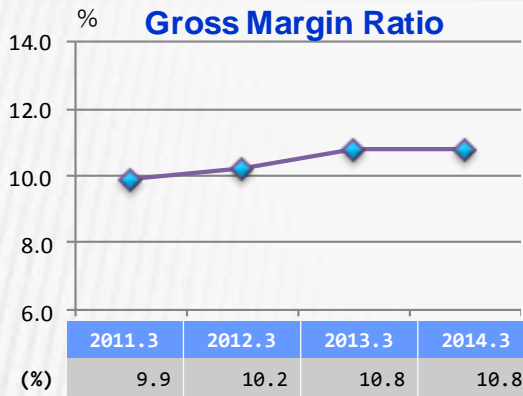
## FINANCIAL HIGHLIGHT



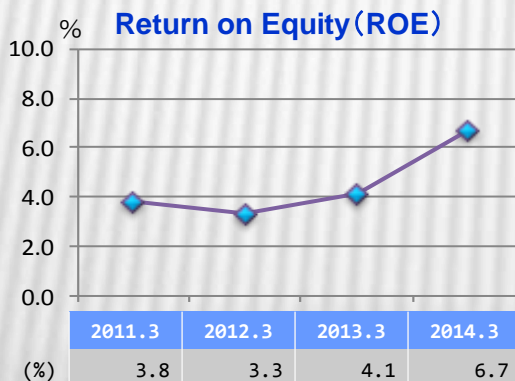
※Figures for FYE March 2011 is calculated by excluding the influenced amount of negative goodwill.

(Millions of yen)	2011.3	2012.3	2013.3	2014.3
Orders Received	241,369	252,085	278,168	282,026
Net Sales	246,603	236,038	271,018	277,720
Gross Profit	24,345	24,044	29,340	29,976
Operating Income	4,989	5,267	10,842	11,454
Ordinary Income	5,777	6,183	11,765	12,267
Net Income	3,747	3,251	4,200	7,186

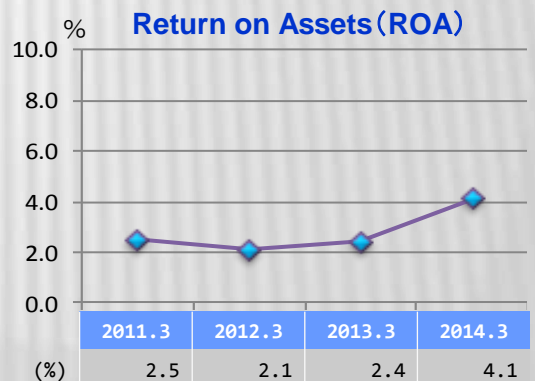
## PROFITABILITY



※Fiscal year ending March 2011 have been calculated excluding the negative goodwill 26,862 million yen.



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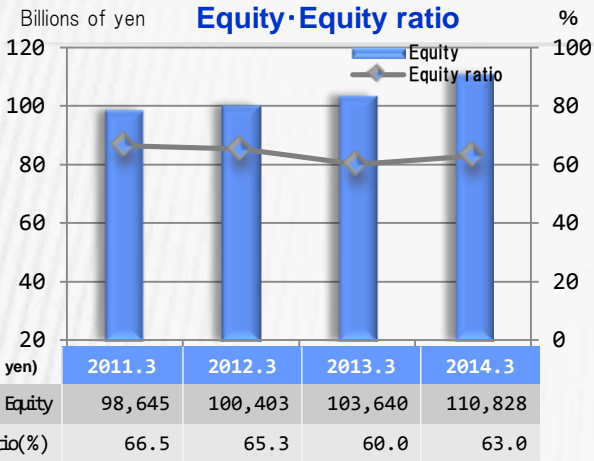


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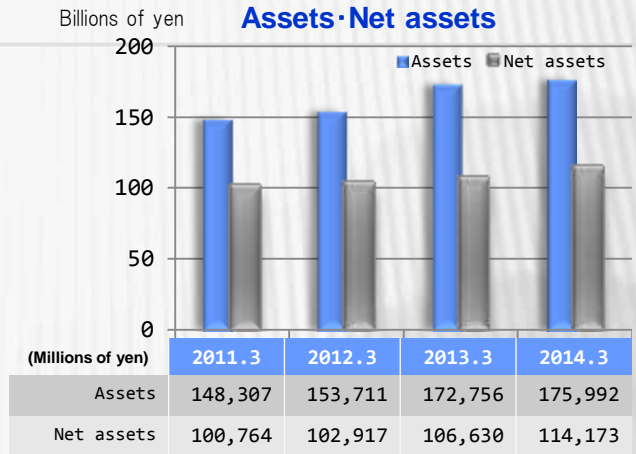
(Note)Gross Margin Ratio=Gross Margin /Net Sales  
Ordinary Income to Net Sales=Ordinary Income/Net Sales  
Return on Equity= Net Income /Equity

Operating Income to Net Sales=Operating Income / Net Sales  
Net Income to Net Sales=Net Income / Net Sales  
Return on Assets=Net Income/Assets

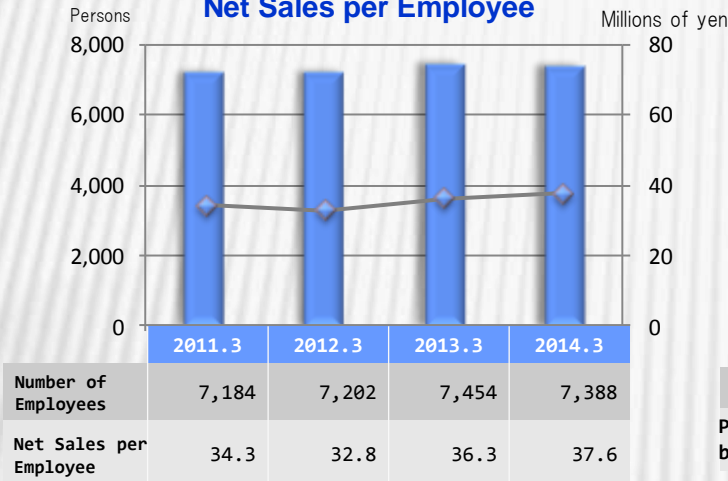
## STABILITY·SCALE



※Equity ratio=Equity/assets

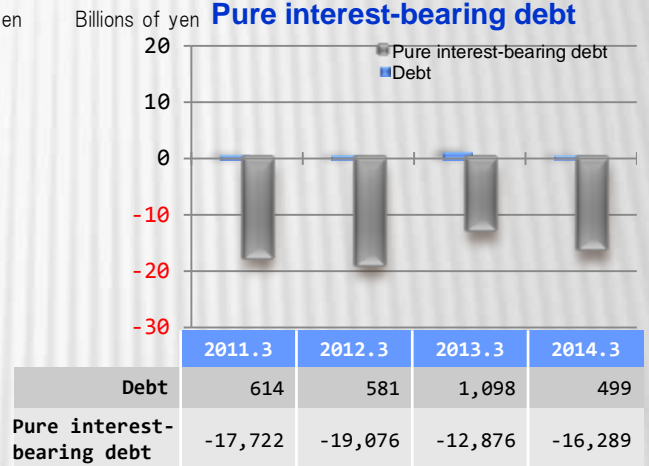


**Number of Employees/  
Net Sales per Employee**



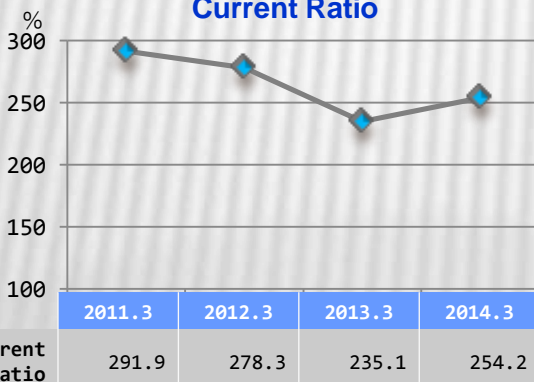
※Net Sales per Employee=Net sales/Employees

**Debt/  
Pure interest-bearing debt**



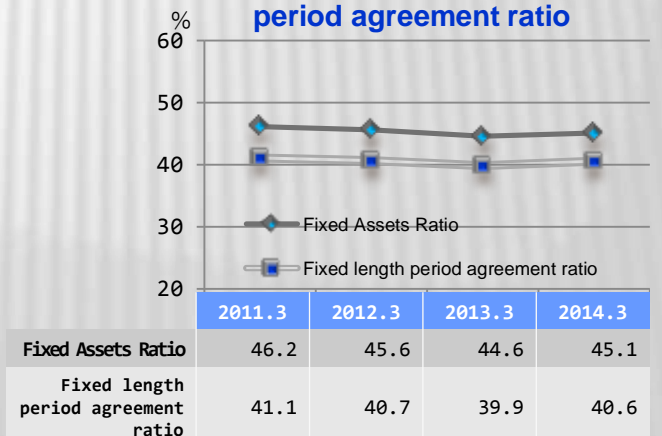
※Pure interest-bearing debt=Debt-Cash and Cash Equivalent

**Current Ratio**



※Current Ratio = Current assets/ current liabilities ×100%

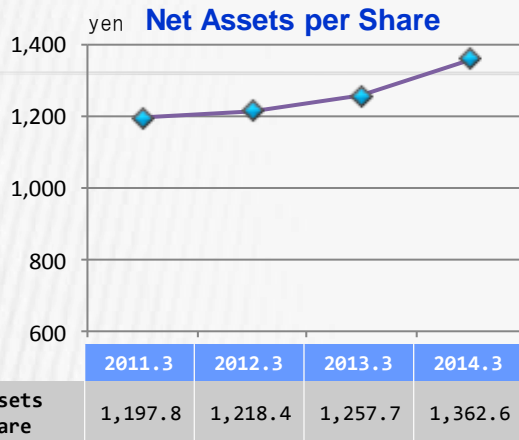
**Fixed Assets Ratio/ Fixed length  
period agreement ratio**



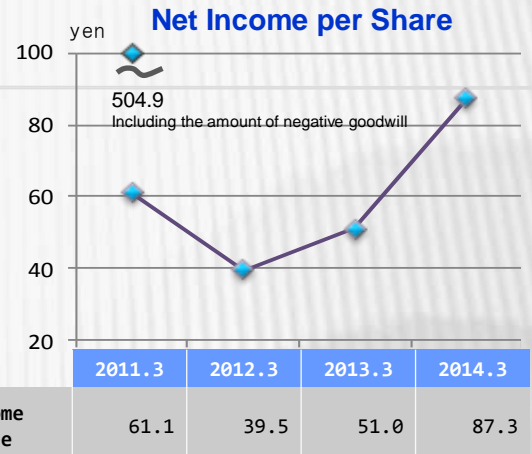
※Fixed Assets Ratio= Fixed Assets /Equity×100%

5 ※Fixed length period agreement ratio= Fixed Assets/(Equity+ funded liabilities)×100%

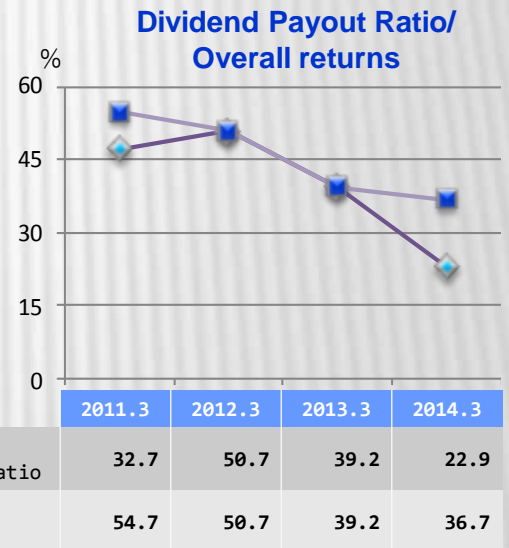
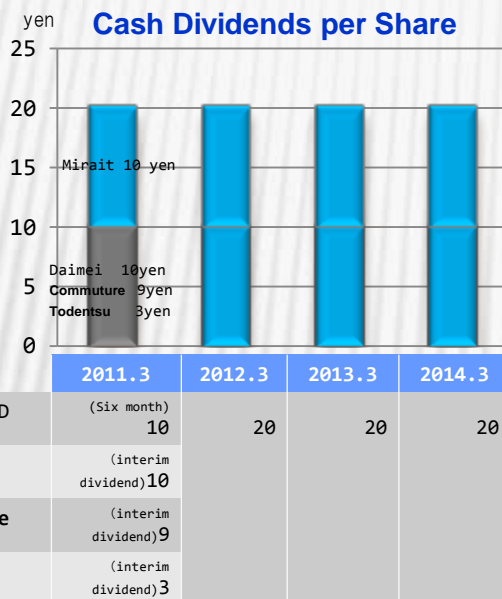
## PER SHARE DATA AND OTHERS



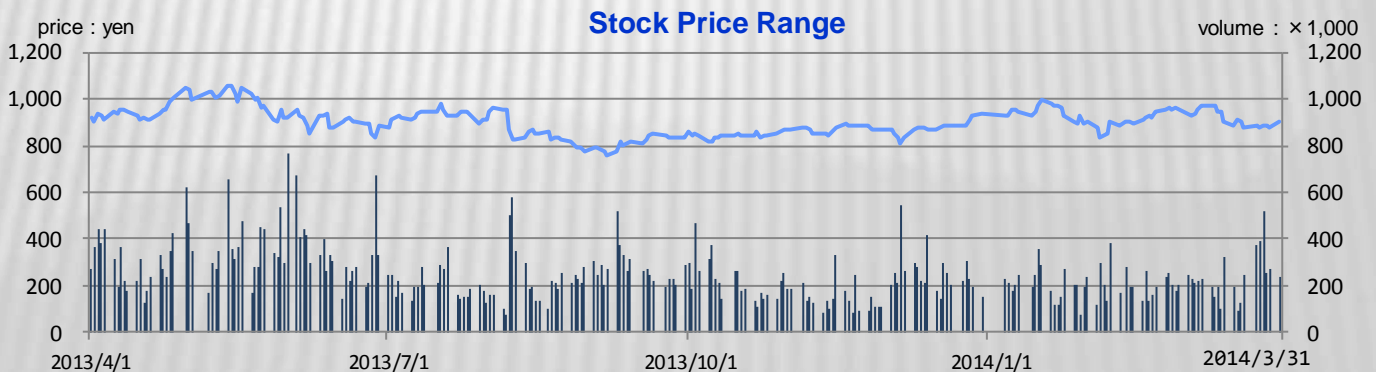
※Net Assets per Share = Net Assets / total number of shares issued



※Net income per share= Net income/average total number of shares issued  
 ※Fiscal year ending March 2011 have been calculated excluding the negative goodwill 26,862 million yen.

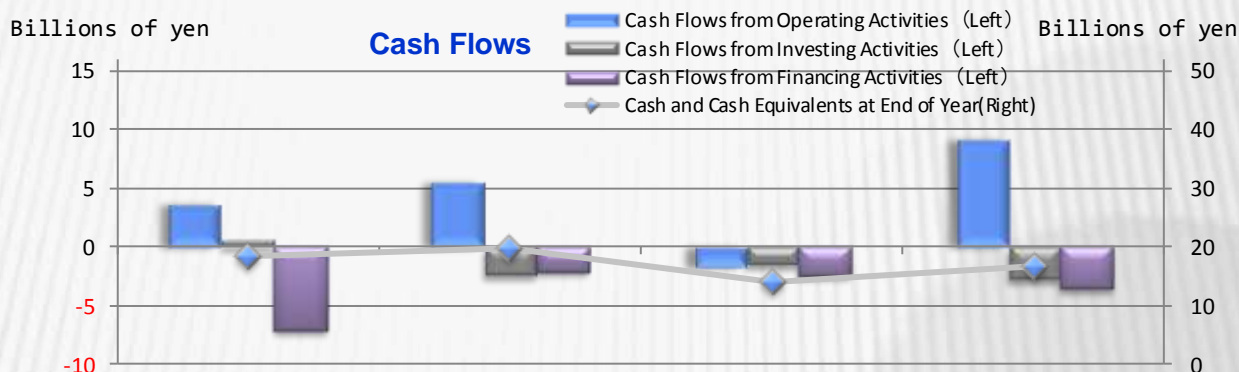


※Dividend Payout Ratio=(Total cash dividends / net income)×100  
 ※Fiscal year ending March 2011 have been calculated excluding the negative goodwill 26,862 million yen.



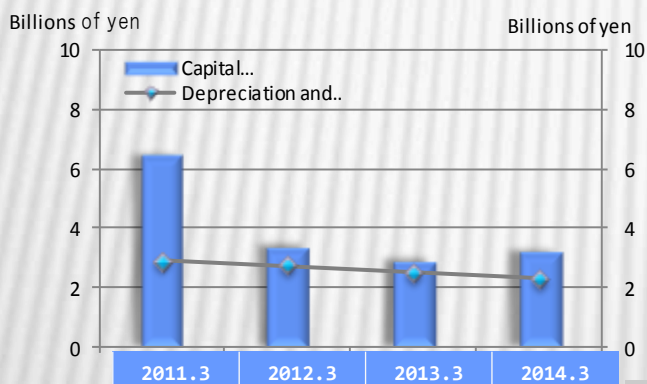


## CASH FLOWS / CAPITAL EXPENDITURES SELLING, GENERAL AND ADMINISTRATIVE EXPENSES



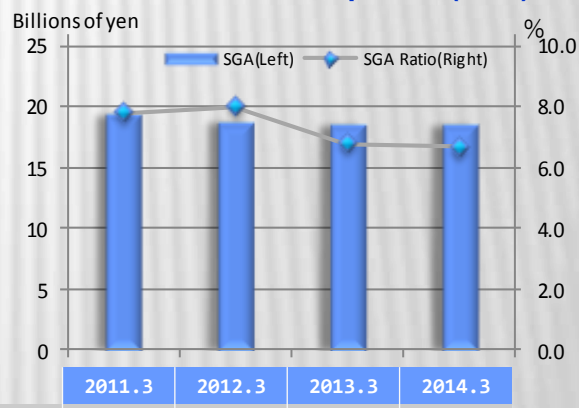
	2011.3	2012.3	2013.3	2014.3
Cash Flows from Operating Activities	3,635	5,457	-1,683	9,073
Cash Flows from Investing Activities	450	-2,394	-1,511	-2,712
Cash Flows from Financing Activities	-7,147	-2,124	-2,487	-3,546
Cash and Cash Equivalents at End of Year	18,336	19,657	13,974	16,788

### Capital Expenditures/ Depreciation and Amortization



	2011.3	2012.3	2013.3	2014.3
Capital Expenditures	6,469	3,434	2,953	3,239
Depreciation and Amortization	2,892	2,740	2,511	2,285

### Selling, General and Administrative Expenses (SGA)



	2011.3	2012.3	2013.3	2014.3
SGA	19,356	18,776	18,497	18,521
SGA Ratio	7.8	8.0	6.8	6.7

※ SGA Ratio = SGA / Net Sales

## SHAREHOLDER'S INFORMATION

(AS OF MARCH 31, 2014)

- Securities traded Tokyo Stock Exchange
- Securities Code 1417
- Number of Shares Outstanding 85,381,866
- Share unit number 100 shares
- Number of Shareholders 18,933
- Major Shareholders

Name of Shareholders	Number of Shares in thousands	Ratio of Shareholding
Sumitomo Electric Industries, Ltd.	16,236	19.0%
The Master Trust Bank of Japan, Ltd(Trust Account)	4,140	4.8%
Japan Trustee Services Bank, Ltd.(Trust Account)	2,625	3.1%
Sumitomo Densetsu Co, Ltd.	2,488	2.9%
BBH For Fidelity Low-priced Stock Fund (Principal All Sector Sub portfolio)	1,950	2.3%
Employees's Stock Option Plan	1,426	1.7%
Goldman Sachs International	1,244	1.5%
Mizuho Bank, Ltd.	1,229	1.4%
State Street Bank and Trust Company	1,120	1.3%
The Chase Manhattan Bank N.A. London SL Omnibus Account	981	1.1%

### ■ Shareholder Composition

