



Supplementary Financial Information for the Six Months ended September 30, 2016

October 31, 2016

MIRAIT Holdings Corporation

1. Financial Results

Units: bil. yen	FYE March 2016		FYE March 2017			FYE March 2016		FYE March 2017	
	2Q actual results	Composition ratio	2Q actual results	Composition ratio	YoY Change (Percentage change) (b)−(a)	Full-year Results	Progress	Full-year Plan	Progress
	(a)		(b)		(b)−(a)	(c)	(a)∕(c)	(d)	(b)∕(d)
Orders received	124.4	—	148.2	—	+ 23.8 (+ 19.1%)	260.7	47.7%	310.0	47.8%
Net sales	112.0	100%	106.8	100%	- 5.2 (- 4.6%)	269.5	41.6%	280.0	38.1%
Gross profit	8.4	7.5%	10.3	9.6%	+ 1.9 (+ 22.6%)	25.8	32.6%	33.5	30.7%
SG&A	9.8	8.8%	11.2	10.5%	+ 1.4 (+ 14.3%)	19.7	49.7%	23.5	47.7%
Operating income	- 1.3	—	- 0.9	—	+ 0.4 (—)	6.1	—	10.0	—
Ordinary income	- 1.1	—	- 1.1	—	+ 0.0 (—)	6.7	—	10.5	—
Profit attributable to owners of parent	- 1.2	—	- 1.4	—	- 0.2 (—)	3.6	—	6.8	—
Construction account carried forward	95.9	—	116.1	—	+ 20.2	74.7	—	—	—

* Figures are rounded down to one decimal place (bil. yen)

2. Orders Received and Net Sales by Business Category

Orders received Units: bil. Yen	FYE March 2016 2Q actual results	FYE March 2017 2Q actual results	YoY Change (Percentage change)
	(a)	(b)	(b) - (a)
NTT Business	44.7	48.4	+ 3.7 (+ 8.3%)
Multi-carrier business	34.2	37.8	+ 3.6 (+ 10.5%)
Environmental & social innovation business	21.8	29.3	+ 7.5 (+ 34.4%)
ICT solution business	23.5	32.7	+ 9.2 (+ 39.1%)
Total	124.4	148.2	+ 23.8 (+ 19.1%)

FYE March 2016 Full-year Results	Progress	FYE March 2017 Full-year Plan	Progress
(c)	(a) / (c)	(d)	(b) / (d)
95.7	46.7%	93.5	51.8%
73.1	46.8%	83.0	45.5%
46.2	47.2%	65.0	45.1%
45.5	51.6%	68.5	47.7%
260.7	47.7%	310.0	47.8%

Net sales Units: bil. Yen	FYE March 2016 2Q actual results	FYE March 2017 2Q actual results	YoY Change (Percentage change)
	(a)	(b)	(b) - (a)
NTT Business	37.8	38.8	+ 1.0 (+ 2.6%)
Multi-carrier business	32.8	28.7	- 4.1 (- 12.5%)
Environmental & social innovation business	22.0	14.8	- 7.2 (- 32.7%)
ICT solution business	19.3	24.4	+ 5.1 (+ 26.4%)
Total	112.0	106.8	- 5.2 (+ 4.6%)

FYE March 2016 Full-year Results	Progress	FYE March 2017 Full-year Plan	Progress
(c)	(a) / (c)	(d)	(b) / (d)
95.1	39.7%	95.0	40.8%
76.1	43.1%	78.5	36.6%
53.6	41.0%	48.5	30.5%
44.5	43.4%	58.0	42.1%
269.5	41.6%	280.0	38.1%

* Figures are rounded down to one decimal place (bil. yen).

3. Earnings by Segment

Units: bil. yen	MIRAIT (Consolidated Basis)					MIRAIT Technologies (Consolidated Basis)					MIRAIT Singapore(Consolidated Basis)				
	FYE March 2016		FYE March 2017		Change	FYE March 2016		FYE March 2017		Change	FYE March 2016		FYE March 2017		Change
	2Q actual results	Ratio	2Q actual results	Ratio		2Q actual results	Ratio	2Q actual results	Ratio		2Q actual results	Ratio	2Q actual results	Ratio	
Net sales	72.1	100%	64.2	100%	- 7.9	43.9	100%	42.2	100%	- 1.7	—	—	3.3	100%	—
Gross Profit	4.5	6.3%	5.3	8.3%	+ 0.8	3.9	8.9%	3.8	9.0%	- 0.1	—	—	1.0	30.3%	—
SG&A	6.1	8.6%	6.6	10.3%	+ 0.5	3.7	8.5%	3.8	9.0%	+ 0.1	—	—	1.0	30.3%	—
Operating income	- 1.6	—	- 1.2	—	+ 0.4	0.1	0.4%	0.0	0.0%	- 0.1	—	—	0.0	0.0%	—

* Figures are rounded down to one decimal place (bil. yen).

Statements and quotes relevant to the forecasted values in this handout are the future prospects based on the plans and prospects of the Company at this point in time.

The actual business results could be significantly different from those stated in this handout due to changes in conditions.

As such, please be advised that we will not be able to guarantee the accuracy of the forecasted values, in this handout and the session, over the period of time to come in the future.

MIRAIT Holdings Corporation