



Supplementary Financial Information for the Three Months ended June 30, 2017

July 31, 2017

MIRAIT Holdings Corporation

1. Financial Results

Units: bil. yen	FYE March 2017		FYE March 2018			FYE March 2017		FYE March 2018	
	1Q actual results	Composition ratio	1Q actual results	Composition ratio	YoY Change (Percentage change) (b)–(a)	Full-year Results	Progress	Full-year Plan	Progress
	(a)		(b)			(c)	(a) / (c)	(d)	(b) / (d)
Orders received	65.2	—	89.2	—	+ 24.0 (+ 36.8%)	323.3	20.2%	310.0	28.8%
Net sales	46.6	100%	60.0	100%	+ 13.4 (+ 28.8%)	283.2	16.5%	310.0	19.4%
Gross profit	3.8	8.2%	6.9	11.5%	+ 3.1 (+ 81.6%)	33.5	11.3%	37.2	18.5%
SG&A	5.3	11.4%	5.9	9.8%	+ 0.6 (+ 11.3%)	23.4	22.6%	24.7	23.9%
Operating income	- 1.5	—	0.9	1.5%	+ 2.4 (—)	10.0	—	12.5	7.2%
Ordinary income	- 1.5	—	1.4	2.3%	+ 2.9 (—)	10.5	—	13.0	10.8%
Profit attributable to owners of parent	- 1.3	—	0.5	0.8%	+ 1.8 (—)	6.4	—	8.0	6.3%
Construction account carried forward	93.3	—	144.0	—	+ 50.7	114.8	—	—	—

* Figures are rounded down to one decimal place (bil. yen)

2. Orders Received and Net Sales by Business Category

Orders received Units: bil. Yen	FYE March 2017 1Q actual results	FYE March 2018 1Q actual results	YoY Change (Percentage change)	FYE March 2017 Full-year Results	Progress	FYE March 2018 Full-year Plan	Progress
	(a)	(b)	(b) - (a)	(c)	(a) / (c)	(d)	(b) / (d)
NTT Business	22.5	23.9	+ 1.4 (+ 6.2%)	104.2	21.6%	92.0	26.0%
Multi-carrier business	17.9	25.1	+ 7.2 (+ 40.2%)	88.6	20.2%	84.5	29.7%
Environmental & social innovation business	11.9	16.9	+ 5.0 (+ 42.0%)	59.0	20.2%	56.0	30.2%
ICT solution business	12.8	23.2	+ 10.4 (+ 81.3%)	71.4	17.9%	77.5	29.9%
Total	65.2	89.2	+ 24.0 (+ 36.8%)	323.3	20.2%	310.0	28.8%

Net sales Units: bil. Yen	FYE March 2017 1Q actual results	FYE March 2018 1Q actual results	YoY Change (Percentage change)	FYE March 2017 Full-year Results	Progress	FYE March 2018 Full-year Plan	Progress
	(a)	(b)	(b) - (a)	(c)	(a) / (c)	(d)	(b) / (d)
NTT Business	18.7	20.9	+ 2.2 (+ 11.8%)	98.2	19.0%	95.0	22.0%
Multi-carrier business	12.7	15.0	+ 2.3 (+ 18.1%)	76.9	16.5%	79.0	19.0%
Environmental & social innovation business	5.3	7.2	+ 1.9 (+ 35.8%)	42.0	12.6%	59.0	12.2%
ICT solution business	9.8	16.8	+ 7.0 (+ 71.4%)	65.9	14.9%	77.0	21.8%
Total	46.6	60.0	+ 13.4 (+ 28.8%)	283.2	16.5%	310.0	19.4%

* Figures are rounded down to one decimal place (bil. yen).

3. Earnings by Segment

Units: bil. yen	MIRAIT (Consolidated Basis)					MIRAIT Technologies (Consolidated Basis)					MIRAIT Singapore(Consolidated Basis)				
	FYE March 2017		FYE March 2018		Change	FYE March 2017		FYE March 2018		Change	FYE March 2017		FYE March 2018		Change
	1Q actual results	Ratio	1Q actual results	Ratio		1Q actual results	Ratio	1Q actual results	Ratio		1Q actual results	Ratio	1Q actual results	Ratio	
Net sales	28.7	100%	36.5	100%	+ 7.8	19.3	100%	21.0	100%	+ 1.7	—	—	3.9	100%	+ 3.9
Gross Profit	1.9	6.6%	4.3	11.8%	+ 2.4	1.8	9.3%	2.0	9.5%	+ 0.2	—	—	0.5	12.8%	+ 0.5
SG&A	3.3	11.5%	3.5	9.6%	+ 0.2	1.9	9.8%	2.0	9.5%	+ 0.1	—	—	0.4	10.3%	+ 0.4
Operating income	- 1.3	—	0.8	2.2%	+ 2.1	- 0.1	—	- 0.0	—	+ 0.1	—	—	0.0	1.6%	+ 0.0

* Figures are rounded down to one decimal place (bil. yen).

Statements and quotes relevant to the forecasted values in this handout are the future prospects based on the plans and prospects of the Company at this point in time.

The actual business results could be significantly different from those stated in this handout due to changes in conditions.

As such, please be advised that we will not be able to guarantee the accuracy of the forecasted values, in this handout and the session, over the period of time to come in the future.

MIRAIT Holdings Corporation