



December 8, 2017

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Monthly Orders by Business Sector

Monthly Orders Received Data

| | | | | | | | | | | | | Unit: billion yen | | | | | | |
|-------------------------------------|--------|--------|-------|--------|--------|------|--------|--------|-------|--------|--------|-------------------|--------|--------|------|-----------|--------|------|
| | April | | | May | | | June | | | July | | | August | | | September | | |
| | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY |
| NTT | 7.3 | 7.3 | | 6.5 | 7.6 | | 8.7 | 9.0 | | 8.5 | 6.4 | | 7.6 | 7.6 | | 9.7 | 8.7 | |
| | 7.3 | 7.3 | 0% | 13.8 | 14.9 | +8% | 22.5 | 23.9 | +6% | 31.0 | 30.3 | -2% | 38.6 | 37.9 | -2% | 48.3 | 46.6 | -4% |
| Multi-carrier | 6.0 | 7.4 | | 4.4 | 6.4 | | 6.9 | 9.6 | | 7.6 | 7.7 | | 5.6 | 6.1 | | 5.8 | 7.0 | |
| | 6.0 | 7.4 | +24% | 10.4 | 13.8 | +33% | 17.2 | 23.4 | +36% | 24.9 | 31.1 | +25% | 30.5 | 37.1 | +22% | 36.2 | 44.2 | +22% |
| Environmental and Social innovation | 3.4 | 1.7 | | 4.0 | 1.6 | | 3.8 | 11.1 | | 1.9 | -6.5 | | 3.5 | 2.4 | | 8.4 | 5.7 | |
| | 3.4 | 1.7 | -50% | 7.4 | 3.4 | -53% | 11.1 | 14.6 | +31% | 13.1 | 8.0 | -39% | 16.5 | 10.4 | -37% | 25.0 | 16.3 | -35% |
| ICT solution | 2.5 | 5.2 | | 1.4 | 2.5 | | 2.7 | 8.0 | | 7.0 | 5.4 | | 3.4 | 3.0 | | 3.8 | 4.1 | |
| | 2.5 | 5.2 | +108% | 3.9 | 7.6 | +95% | 6.7 | 15.7 | +135% | 13.6 | 21.0 | +54% | 17.0 | 24.1 | +41% | 20.8 | 28.0 | +34% |
| Total | 19.1 | 21.5 | | 16.3 | 18.1 | | 22.0 | 37.8 | | 25.1 | 12.9 | | 20.1 | 19.0 | | 27.7 | 25.5 | |
| | 19.1 | 21.5 | +13% | 35.4 | 39.7 | +12% | 57.5 | 77.6 | +35% | 82.5 | 90.4 | +10% | 102.6 | 109.5 | +7% | 130.3 | 135.0 | +4% |

| | October | | | November | | | December | | | January | | | February | | | March | | |
|-------------------------------------|---------|--------|------|----------|--------|------|----------|--------|-----|---------|--------|-----|----------|--------|-----|--------|--------|-----|
| | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY |
| NTT | 8.9 | 6.6 | | 7.8 | 7.7 | | 7.9 | | | 6.6 | | | 13.6 | | | 11.1 | | |
| | 57.2 | 53.2 | -7% | 64.9 | 60.9 | -6% | 72.8 | | | 79.5 | | | 93.1 | | | 104.2 | | |
| Multi-carrier | 7.0 | 8.1 | | 6.9 | 6.6 | | 9.1 | | | 7.7 | | | 5.8 | | | 5.8 | | |
| | 43.2 | 52.2 | +21% | 50.1 | 58.8 | +17% | 59.3 | | | 67.0 | | | 72.8 | | | 78.7 | | |
| Environmental and Social innovation | 3.3 | 2.1 | | 6.3 | 16.1 | | 4.9 | | | 3.1 | | | 3.5 | | | 5.7 | | |
| | 28.2 | 18.4 | -35% | 34.6 | 34.6 | 0% | 39.4 | | | 42.6 | | | 46.0 | | | 51.7 | | |
| ICT solution | 3.6 | 3.2 | | 2.3 | 3.4 | | 4.8 | | | 3.6 | | | 5.9 | | | 4.5 | | |
| | 24.3 | 31.1 | +28% | 26.6 | 34.5 | +30% | 31.4 | | | 35.0 | | | 40.9 | | | 45.4 | | |
| Total | 22.6 | 20.0 | | 23.3 | 33.8 | | 26.7 | | | 21.1 | | | 28.8 | | | 27.1 | | |
| | 152.9 | 155.0 | +1% | 176.2 | 188.8 | +7% | 203.0 | | | 224.0 | | | 252.8 | | | 280.0 | | |

XThe upper figure is the value of orders received in the month in question and the lower figure is the cumulative total for the fiscal years.

%Simple total of MIRAIT Corporation, MIRAIT Technologies Corporation, Nissetsu Co., Ltd., MIRAIT-X Corporation, and Lantrovision(S)Ltd

** Orders recieved of Lantrovison(S)Ltd has been added from July 2016. (Translated into JPY at the average exchange rate for the period.)

%The amounts for Environmental and Social innovation orders received in July 2017 are negative figures, due to the cancellation of some construction work order in previous fiscal year.

%The monthly figures for June, September, December, and March are published concurrently with the release of quarterly financial statements.