

March 8, 2018

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 Exchange Code: 1417
 Stock Exchange Listing: TSE 1st Section
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Monthly Orders by Business Sector

Monthly Orders Received Data

Unit: billion yen

| | April | | | May | | | June | | | July | | | August | | | September | | |
|-------------------------------------|--------|--------|-------|--------|--------|------|--------|--------|-------|--------|--------|------|--------|--------|------|-----------|--------|------|
| | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY |
| NTT | 7.3 | 7.3 | | 6.5 | 7.6 | | 8.7 | 9.0 | | 8.5 | 6.4 | | 7.6 | 7.6 | | 9.7 | 8.7 | |
| | 7.3 | 7.3 | 0% | 13.8 | 14.9 | +8% | 22.5 | 23.9 | +6% | 31.0 | 30.3 | -2% | 38.6 | 37.9 | -2% | 48.3 | 46.6 | -4% |
| Multi-carrier | 6.0 | 7.4 | | 4.4 | 6.4 | | 6.9 | 9.6 | | 7.6 | 7.7 | | 5.6 | 6.1 | | 5.8 | 7.0 | |
| | 6.0 | 7.4 | +24% | 10.4 | 13.8 | +33% | 17.2 | 23.4 | +36% | 24.9 | 31.1 | +25% | 30.5 | 37.1 | +22% | 36.2 | 44.2 | +22% |
| Environmental and Social innovation | 3.4 | 1.7 | | 4.0 | 1.6 | | 3.8 | 11.1 | | 1.9 | -6.5 | | 3.5 | 2.4 | | 8.4 | 5.7 | |
| | 3.4 | 1.7 | -50% | 7.4 | 3.4 | -53% | 11.1 | 14.6 | +31% | 13.1 | 8.0 | -39% | 16.5 | 10.4 | -37% | 25.0 | 16.3 | -35% |
| ICT solution | 2.5 | 5.2 | | 1.4 | 2.5 | | 2.7 | 8.0 | | 7.0 | 5.4 | | 3.4 | 3.0 | | 3.8 | 4.1 | |
| | 2.5 | 5.2 | +108% | 3.9 | 7.6 | +95% | 6.7 | 15.7 | +135% | 13.6 | 21.0 | +54% | 17.0 | 24.1 | +41% | 20.8 | 28.0 | +34% |
| Total | 19.1 | 21.5 | | 16.3 | 18.1 | | 22.0 | 37.8 | | 25.1 | 12.9 | | 20.1 | 19.0 | | 27.7 | 25.5 | |
| | 19.1 | 21.5 | +13% | 35.4 | 39.7 | +12% | 57.5 | 77.6 | +35% | 82.5 | 90.4 | +10% | 102.6 | 109.5 | +7% | 130.3 | 135.0 | +4% |

| | October | | | November | | | December | | | January | | | February | | | March | | |
|-------------------------------------|---------|--------|------|----------|--------|------|----------|--------|------|---------|--------|------|----------|--------|------|--------|--------|-----|
| | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY | FY2016 | FY2017 | YOY |
| NTT | 8.9 | 6.6 | | 7.8 | 7.7 | | 7.9 | 8.6 | | 6.6 | 6.2 | | 13.6 | 9.9 | | 11.1 | | |
| | 57.2 | 53.2 | -7% | 64.9 | 60.9 | -6% | 72.8 | 69.5 | -5% | 79.5 | 75.7 | -5% | 93.1 | 85.6 | -8% | 104.2 | | |
| Multi-carrier | 7.0 | 8.1 | | 6.9 | 6.6 | | 9.1 | 6.6 | | 7.7 | 6.4 | | 5.8 | 4.4 | | 5.8 | | |
| | 43.2 | 52.2 | +21% | 50.1 | 58.8 | +17% | 59.3 | 65.4 | +10% | 67.0 | 71.8 | +7% | 72.8 | 76.2 | +5% | 78.7 | | |
| Environmental and Social innovation | 3.3 | 2.1 | | 6.3 | 16.1 | | 4.9 | 3.3 | | 3.1 | 2.7 | | 3.5 | 2.5 | | 5.7 | | |
| | 28.2 | 18.4 | -35% | 34.6 | 34.6 | 0% | 39.4 | 37.9 | -4% | 42.6 | 40.6 | -5% | 46.0 | 43.1 | -6% | 51.7 | | |
| ICT solution | 3.6 | 3.2 | | 2.3 | 3.4 | | 4.8 | 6.1 | | 3.6 | 5.6 | | 5.9 | 5.8 | | 4.5 | | |
| | 24.3 | 31.1 | +28% | 26.6 | 34.5 | +30% | 31.4 | 40.6 | +29% | 35.0 | 46.1 | +32% | 40.9 | 51.9 | +27% | 45.4 | | |
| Total | 22.6 | 20.0 | | 23.3 | 33.8 | | 26.7 | 24.5 | | 21.1 | 20.9 | | 28.8 | 22.6 | | 27.1 | | |
| | 152.9 | 155.0 | +1% | 176.2 | 188.8 | +7% | 203.0 | 213.4 | +5% | 224.0 | 234.3 | +5% | 252.8 | 256.9 | +2% | 280.0 | | |

※The upper figure is the value of orders received in the month in question and the lower figure is the cumulative total for the fiscal years.

※Simple total of MIRAIT Corporation, MIRAIT Technologies Corporation, Nisetsu Co.,Ltd., MIRAIT-X Corporation, and Lantrovision(S)Ltd

※Orders received of Lantrovision(S)Ltd has been added from July 2016. (Translated into JPY at the average exchange rate for the period.)

※The amounts for Environmental and Social innovation orders received in July 2017 are negative figures, due to the cancellation of some construction work order in previous fiscal year.

※The monthly figures for June, September, December, and March are published concurrently with the release of quarterly financial statements.