



Supplementary Financial Information for the Fiscal year Ended March 31, 2018

April 27, 2018

MIRAIT Holdings Corporation

1. Financial Results

Units: bil. yen	FYE March 2017		FYE March 2018			FYE March 2019		
	Full-year results (a)	Composition ratio	Full-year results (b)	Composition ratio	YoY Change (Percentage change) (b) - (a)	Full-year Forecast (c)	Composition ratio	YoY Change (Percentage change) (c) - (b)
Orders received	323.3	—	326.3	—	+ 3.0 (+ 0.9%)	315.0	—	- 11.3 (- 3.5%)
Net sales	283.2	100%	312.9	100%	+ 29.7 (+ 10.5%)	320.0	100%	+ 7.1 (+ 2.3%)
Gross profit on sales	33.5	11.8%	39.7	12.7%	+ 6.2 (+ 18.5%)	39.2	12.3%	- 0.5 (- 1.3%)
SG&A	23.4	8.3%	23.0	7.4%	- 0.4 (- 1.7%)	23.2	7.3%	+ 0.2 (+ 0.9%)
Operating income	10.0	3.5%	16.7	5.3%	+ 6.7 (+ 67.0%)	16.0	5.0%	- 0.7 (- 4.2%)
Ordinary income	10.5	3.7%	17.8	5.7%	+ 7.3 (+ 69.5%)	16.8	5.3%	- 1.0 (- 5.6%)
Profit attributable to owners of parent	6.4	2.3%	11.5	3.7%	+ 5.1 (+ 79.7%)	11.0	3.4%	- 0.5 (- 4.3%)
Construction account carried forward	114.8	—	128.2	—	+ 13.4	—	—	—

* Figures are rounded down to one decimal place (bil. yen)

2. Orders Received and Net Sales by Business Category

Orders received Units: bil. yen	FYE March 2017	FYE March 2018	YoY Change (Percentage change)	FYE March 2019 (Plan)	YoY Change (Percentage change)
	(a)	(b)	(b) - (a)	(c)	(c) - (b)
NTT Business	104.2	97.5	- 6.7 (- 6.4%)	93.0	- 4.5 (- 4.6%)
Multi-carrier business	88.6	88.3	- 0.3 (- 0.3%)	80.0	- 8.3 (- 9.4%)
Environmental & social innovation business	59.0	54.3	- 4.7 (- 8.0%)	52.0	- 2.3 (- 4.2%)
ICT solution business	71.4	86.0	+ 14.6 (+ 20.4%)	90.0	+ 4.0 (+ 4.7%)
Total	323.3	326.3	+ 3.0 (+ 0.9%)	315.0	- 11.5 (- 3.5%)

Net sales: Units: bil. yen	FYE March 2017	FYE March 2018	YoY Change (Percentage change)	FYE March 2019 (Plan)	YoY Change (Percentage change)
	(a)	(b)	(b) - (a)	(c)	(c) - (b)
NTT Business	98.2	100.5	+ 2.3 (+ 2.3%)	96.0	- 4.5 (- 4.5%)
Multi-carrier business	76.9	84.1	+ 7.2 (+ 9.4%)	84.0	- 0.1 (- 0.1%)
Environmental & social innovation business	42.0	43.6	+ 1.6 (+ 3.8%)	54.0	+ 10.4 (+ 23.9%)
ICT solution business	65.9	84.6	+ 18.7 (+ 28.4%)	86.0	+ 1.4 (+ 1.7%)
Total	283.2	312.9	+ 29.7 (+ 10.5%)	320.0	+ 7.1 (+ 2.3%)

* Figures are rounded down to one decimal place (bil. yen).

Statements and quotes relevant to the forecasted values in this handout are the future prospects based on the plans and prospects of the Company at this point in time.

The actual business results could be significantly different from those stated in this handout due to changes in conditions.

As such, please be advised that we will not be able to guarantee the accuracy of the forecasted values, in this handout and the session, over the period of time to come in the future.

MIRAIT Holdings Corporation