



Supplementary Financial Information for the Three Months ended June 30, 2018

August 1, 2018

MIRAIT Holdings Corporation

1. Financial Results

Units: bil. yen	FYE March 2018		FYE March 2019			FYE March 2018		FYE March 2019	
	1Q actual results	Composition ratio	1Q actual results	Composition ratio	YoY Change (Percentage change) (b)–(a)	Full-year Results	Progress	Full-year Plan	Progress
	(a)		(b)		(b)–(a)	(c)	(a)／(c)	(d)	(b)／(d)
Orders received	89.2	—	80.4	—	- 8.8 (- 9.9%)	326.3	27.3%	315.0	25.5%
Net sales	60.0	100%	66.0	100%	+ 6.0 (+ 10.0%)	312.9	19.2%	320.0	20.6%
Gross profit	6.9	11.5%	7.9	12.0%	+ 1.0 (+ 14.5%)	39.7	17.4%	39.2	20.2%
SG&A	5.9	9.8%	5.9	8.9%	0.0 (0.0%)	23.0	25.7%	23.2	25.4%
Operating income	0.9	1.5%	1.9	2.9%	+ 1.0 (+ 111.1%)	16.7	5.4%	16.0	11.9%
Ordinary income	1.4	2.3%	2.3	3.5%	+ 0.9 (+ 64.3%)	17.8	7.9%	16.8	13.7%
Profit attributable to owners of parent	0.5	0.8%	1.3	2.0%	+ 0.8 (+ 160.0%)	11.5	4.3%	11.0	11.8%
Construction account carried forward	144.0	—	142.5	—	- 1.5	128.2	—	—	—

* Figures are rounded down to one decimal place (bil. yen)

2. Orders Received and Net Sales by Business Category

Orders received Units: bil. Yen	FYE March 2018 1Q actual results	FYE March 2019 1Q actual results	YoY Change (Percentage change)	FYE March 2018 Full-year Results	Progress	FYE March 2019 Full-year Plan	Progress
	(a)	(b)	(b) - (a)	(c)	(a) / (c)	(d)	(b) / (d)
NTT Business	23.9	23.8	- 0.1 (- 0.4%)	97.5	24.5%	93.0	25.6%
Multi-carrier business	25.1	23.6	- 1.5 (- 6.0%)	88.3	28.4%	80.0	29.5%
Environmental & social innovation business	16.9	8.3	- 8.6 (- 50.9%)	54.3	31.1%	52.0	16.0%
ICT solution business	23.2	24.5	+ 1.3 (+ 5.6%)	86.0	27.0%	90.0	27.2%
Total	89.2	80.4	- 8.8 (- 9.9%)	326.3	27.3%	315.0	25.5%

Net sales Units: bil. Yen	FYE March 2018 1Q actual results	FYE March 2019 1Q actual results	YoY Change (Percentage change)	FYE March 2018 Full-year Results	Progress	FYE March 2019 Full-year Plan	Progress
	(a)	(b)	(b) - (a)	(c)	(a) / (c)	(d)	(b) / (d)
NTT Business	20.9	23.5	+ 2.6 (+ 12.4%)	100.5	20.8%	96.0	24.5%
Multi-carrier business	15.0	16.5	+ 1.5 (+ 10.0%)	84.1	17.8%	84.0	19.6%
Environmental & social innovation business	7.2	7.6	+ 0.4 (+ 5.6%)	43.6	16.5%	54.0	14.1%
ICT solution business	16.8	18.3	+ 1.5 (+ 8.9%)	84.6	19.9%	86.0	21.3%
Total	60.0	66.0	+ 6.0 (+ 10.0%)	312.9	19.2%	320.0	20.6%

* Figures are rounded down to one decimal place (bil. yen).

Statements and quotes relevant to the forecasted values in this handout are the future prospects based on the plans and prospects of the Company at this point in time.

The actual business results could be significantly different from those stated in this handout due to changes in conditions.

As such, please be advised that we will not be able to guarantee the accuracy of the forecasted values, in this handout and the session, over the period of time to come in the future.

MIRAIT Holdings Corporation