



3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2019  
(April 1, 2018 to March 31, 2019)

(% indicates change from the same period of the previous fiscal year)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Net income per share
	million yen	%	million yen	%	million yen	%	million yen	%	Yen
Six months ending September 30, 2018	140,000	5.8	4,500	(0.1)	4,900	(4.1)	3,000	10.9	37.72
Full year ending March 31, 2019	320,000	2.2	16,000	(4.3)	16,800	(5.8)	11,000	(4.4)	138.29

(Note) Revision of financial results forecasts from recently announced figures: None

\* Notes:

- (1) Significant changes in subsidiaries during the period under review: None
- (2) Application of specific accounting practices for preparing consolidated quarterly financial statements: Yes
- (3) Changes in accounting principles and changes or restatements of accounting estimates:
  - 1) Changes in accounting principles due to revision of accounting standards: None
  - 2) Changes in accounting principles other than 1) above: None
  - 3) Changes in accounting estimates: None
  - 4) Restatements: None
- (4) Total number of issued shares (common stock)

1) Total number of issued shares at the end of the period (including treasury stock):

June 30, 2018	85,381,866 shares	March 31, 2018	85,381,866 shares
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2) Total number of treasury stock at the end of the period

June 30, 2018	6,186,344 shares	March 31, 2018	6,185,984 shares
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3) Average number of shares outstanding during the period

June 30, 2018	79,195,673 shares	June 30, 2017	79,037,966 shares
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(Note) Total number of treasury stock includes the Company's stock held by the Board Incentive Plan trust under the Company's performance-linked stock remuneration program for directors and executive officers.

\* Implementation status of quarterly review processes

- This quarterly summary of consolidated financial results is not subject to the quarterly review procedures stipulated under the Financial Instruments and Exchange Act.

\* Explanation regarding the appropriate use of performance forecasts, and other items warranting special mention

- The performance forecasts and other forward-looking statements in this report are based on information currently available to the Company and on certain assumptions deemed to be reasonable. Accordingly, actual performance may differ materially depending on various factors.

Consolidated Quarterly Financial Statements and Notes

(1) Consolidated Quarterly Balance Sheets

(Millions of yen)

	Fiscal Year Ended March 31, 2018	Three Months Ended June 30, 2018
<b>Assets</b>		
Current assets		
Cash and deposits	33,748	34,052
Notes receivable, accounts receivable from completed construction contracts and other	94,111	64,914
Securities	—	2,999
Costs on uncompleted construction contracts and other	21,398	26,583
Other	5,336	5,940
Allowance for doubtful accounts	(7)	(3)
<b>Total current assets</b>	<b>154,586</b>	<b>134,486</b>
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	11,151	23,742
Land	20,277	20,277
Construction in progress	8,878	2,397
Other, net	4,568	4,967
<b>Total property, plant and equipment</b>	<b>44,876</b>	<b>51,384</b>
Intangible assets		
Goodwill	3,064	2,879
Customer related assets	2,274	2,151
Software	1,118	1,156
Other	59	53
<b>Total intangible assets</b>	<b>6,516</b>	<b>6,241</b>
Investments and other assets		
Investment securities	21,911	23,971
Net defined benefit asset	2,261	2,289
Deferred tax assets	1,552	1,891
Lease and guarantee deposits	1,235	1,258
Other	1,692	1,748
Allowance for doubtful accounts	(143)	(145)
<b>Total investments and other assets</b>	<b>28,509</b>	<b>31,013</b>
<b>Total non-current assets</b>	<b>79,903</b>	<b>88,639</b>
<b>Total assets</b>	<b>234,489</b>	<b>223,126</b>

(Millions of yen)

	Fiscal Year Ended March 31, 2018	Three Months Ended June 30, 2018
<b>Liabilities</b>		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	39,400	28,501
Short-term loans payable	124	36
Income taxes payable	4,725	640
Advances received on uncompleted construction contracts	5,610	6,427
Provision for loss on construction contracts	489	535
Provision for bonuses	4,846	2,954
Provision for directors' bonuses	78	37
Provision for warranties for completed construction	6	4
Other	8,366	12,023
Total current liabilities	63,647	51,162
Non-current liabilities		
Convertible bond-type bonds with share acquisition rights	16,560	16,556
Long-term accounts payable - other	377	78
Deferred tax liabilities	2,376	3,382
Deferred tax liabilities for land revaluation	41	41
Provision for directors' retirement benefits	77	82
Provision for share-based compensation	110	144
Net defined benefit liability	8,626	8,723
Asset retirement obligations	96	96
Other	1,829	1,777
Total non-current liabilities	30,097	30,882
Total liabilities	93,745	82,045
Net assets		
Shareholders' equity		
Capital stock	7,000	7,000
Capital surplus	27,563	27,563
Retained earnings	101,789	101,536
Treasury shares	(5,168)	(5,169)
Total shareholders' equity	131,184	130,930
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	4,836	6,301
Revaluation reserve for land	(98)	(98)
Foreign currency translation adjustment	327	(448)
Remeasurements of defined benefit plans	1,009	969
Total accumulated other comprehensive income	6,073	6,723
Non-controlling interests	3,486	3,426
Total net assets	140,744	141,080
Total liabilities and net assets	234,489	223,126

(2) Consolidated Quarterly Statements of Income and Comprehensive Income  
Three Months Ended June 30, 2018

(Millions of yen)

	Three Months Ended June 30, 2017	Three Months Ended June 30, 2018
Net sales of completed construction contracts	60,064	66,067
Cost of sales of completed construction contracts	53,098	58,134
Gross profit on completed construction contracts	6,966	7,932
Selling, general and administrative expenses	5,999	5,950
Operating profit	966	1,982
Non-operating income		
Interest income	21	21
Dividend income	262	286
Foreign exchange gains	7	—
Insurance premiums refunded cancellation	39	23
Share of profit of entities accounted for using equity method	87	43
Other	66	50
Total non-operating income	485	425
Non-operating expenses		
Interest expenses	7	0
Foreign exchange losses	—	27
Other	21	30
Total non-operating expenses	28	58
Ordinary profit	1,423	2,349
Extraordinary income		
Gain on sales of investment securities	—	183
Other	1	0
Total extraordinary income	1	184
Extraordinary losses		
Loss on sales of non-current assets	50	—
Loss on retirement of non-current assets	2	0
Loss on sales of investment securities	13	—
Loss on sales of golf club memberships	—	3
Other	20	0
Total extraordinary losses	86	3
Profit before income taxes	1,338	2,530
Income taxes	729	1,155
Profit	609	1,375
Profit attributable to		
Profit attributable to owners of parent	564	1,337
Profit attributable to non-controlling interests	45	38

(Millions of yen)

	Three Months Ended June 30, 2017	Three Months Ended June 30, 2018
Other comprehensive income		
Valuation difference on available-for-sale securities	724	1,441
Foreign currency translation adjustment	(80)	(747)
Remeasurements of defined benefit plans, net of tax	18	(39)
Share of other comprehensive income of entities accounted for using equity method	(16)	(37)
Total other comprehensive income	646	617
Comprehensive income	1,255	1,992
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,206	1,963
Comprehensive income attributable to non-controlling interests	49	29