



March 9, 2020

Company Name: MIRAIT Holdings Corporation Representative: Masatoshi Suzuki, President and CEO

Exchange Code: 1417

Stock Exchange Listing: TSE 1<sup>st</sup> Section

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## Monthly Orders by Business Category

## Monthly Orders Received Data (Simple total of 8 companies)

| FY2019                   | /2019  |        |       |        |        |      |        |        |      |        |        |        |        |        |           | Unit: billion yen |        |      |  |
|--------------------------|--------|--------|-------|--------|--------|------|--------|--------|------|--------|--------|--------|--------|--------|-----------|-------------------|--------|------|--|
|                          | April  |        | May   |        |        | June |        |        | July |        |        | August |        |        | September |                   |        |      |  |
|                          | FY2018 | FY2019 | YOY   | FY2018 | FY2019 | YOY  | FY2018 | FY2019 | YOY  | FY2018 | FY2019 | YOY    | FY2018 | FY2019 | YOY       | FY2018            | FY2019 | YOY  |  |
| NTT                      | 7.9    | 11.3   |       | 6.8    | 11.4   |      | 9.1    | 15.1   |      | 7.7    | 14.1   |        | 8.4    | 12.2   |           | 7.2               | 13.4   |      |  |
|                          | 7.9    | 11.3   | +43%  | 14.6   | 22.6   | +55% | 23.8   | 37.8   | +59% | 31.5   | 51.7   | +64%   | 40.0   | 63.9   | +60%      | 47.2              | 77.5   | +64% |  |
| Multi-carrier            | 8.0    | 8.1    |       | 7.1    | 10.0   |      | 6.5    | 9.0    |      | 6.9    | 7.5    |        | 5.3    | 6.3    |           | 7.1               | 8.3    |      |  |
| wuru-carrier             | 8.0    | 8.1    | +1%   | 15.1   | 18.1   | +20% | 21.7   | 27.1   | +25% | 28.6   | 34.6   | +21%   | 33.6   | 40.9   | +22%      | 40.7              | 49.2   | +21% |  |
| Environmental and Social | 1.6    | 5.5    |       | 3.1    | 2.0    |      | 2.3    | 3.2    |      | 1.1    | 4.6    |        | 4.1    | 3.3    |           | 3.0               | 2.4    |      |  |
| innovation               | 1.6    | 5.5    | +250% | 4.7    | 7.4    | +60% | 7.6    | 10.7   | +40% | 8.6    | 15.4   | +78%   | 12.7   | 18.7   | +46%      | 15.7              | 21.0   | +33% |  |
| ICT solution             | 7.2    | 7.9    |       | 2.7    | 5.9    |      | 5.3    | 7.2    |      | 5.4    | 6.2    |        | 4.9    | 5.8    |           | 5.8               | 10.8   |      |  |
| ICT solution             | 7.2    | 7.9    | +10%  | 9.9    | 13.8   | +39% | 15.2   | 21.0   | +38% | 20.7   | 27.1   | +31%   | 25.8   | 32.9   | +28%      | 31.6              | 43.8   | +39% |  |
| Total                    | 24.6   | 32.7   |       | 19.7   | 29.2   |      | 23.2   | 34.5   |      | 21.1   | 32.4   |        | 22.7   | 27.5   |           | 23.0              | 34.9   |      |  |
| Total                    | 24.6   | 32.7   | +33%  | 44.4   | 62.0   | +40% | 68.3   | 96.5   | +41% | 89.4   | 128.9  | +44%   | 112.2  | 156.4  | +39%      | 135.2             | 191.5  | +42% |  |

|                          | October |        |      | November |        |      | December |        |      | January |        |      | February |        |      | March  |        |     |
|--------------------------|---------|--------|------|----------|--------|------|----------|--------|------|---------|--------|------|----------|--------|------|--------|--------|-----|
|                          | FY2018  | FY2019 | YOY  | FY2018   | FY2019 | YOY  | FY2018   | FY2019 | YOY  | FY2018  | FY2019 | YOY  | FY2018   | FY2019 | YOY  | FY2018 | FY2019 | YOY |
| NTT                      | 18.9    | 12.5   |      | 11.5     | 10.5   |      | 11.2     | 13.3   |      | 19.9    | 10.7   |      | 13.7     | 13.8   |      | 15.4   |        |     |
| INTT                     | 66.0    | 90.0   | +36% | 77.6     | 100.4  | +30% | 88.8     | 113.8  | +28% | 108.7   | 124.4  | +14% | 122.4    | 138.2  | +13% | 137.9  |        |     |
| Multi-carrier            | 9.4     | 10.0   |      | 7.1      | 7.8    |      | 7.7      | 9.8    |      | 9.2     | 7.1    |      | 6.3      | 6.8    |      | 7.6    |        |     |
|                          | 50.1    | 59.2   | +18% | 57.2     | 67.0   | +17% | 64.9     | 76.8   | +18% | 74.1    | 83.9   | +13% | 80.4     | 90.8   | +13% | 88.1   |        |     |
| Environmental and Social | 4.1     | 2.4    |      | 6.6      | 4.4    |      | 3.3      | 3.1    |      | 10.7    | 4.5    |      | 2.4      | 2.6    |      | 5.7    |        |     |
| innovation               | 19.8    | 23.3   | +18% | 26.4     | 27.8   | +5%  | 29.7     | 30.8   | +4%  | 40.4    | 35.3   | -13% | 42.7     | 37.9   | -11% | 48.4   |        |     |
| ICT solution             | 5.9     | 6.7    |      | 4.4      | 5.6    |      | 5.5      | 9.1    |      | 6.4     | 3.8    |      | 4.8      | 5.2    |      | 6.8    |        |     |
| IOT solution             | 37.5    | 50.5   | +35% | 41.9     | 56.1   | +34% | 47.5     | 65.2   | +37% | 53.8    | 68.8   | +28% | 58.7     | 74.1   | +26% | 65.4   |        |     |
| Total                    | 38.3    | 31.6   |      | 29.5     | 28.2   |      | 27.7     | 35.2   |      | 46.2    | 26.1   |      | 27.2     | 28.4   |      | 35.6   |        |     |
| lotai                    | 173.5   | 223.1  | +29% | 203.1    | 251.3  | +24% | 230.8    | 286.6  | +24% | 277.0   | 312.5  | +13% | 304.3    | 340.9  | +12% | 339.7  |        |     |

<sup>\*</sup>The upper figure is the value of orders received in the month in question and the lower figure is the cumulative total for the fiscal years.

<sup>%</sup>Simple total of MIRAIT Corporation, MIRAIT Technologies Corporation, TTK Co.,Ltd., SOLCOM Co.,Ltd., Shikokutsuken Co., Ltd.,Nissetsu Co.,Ltd., MIRAIT-X Corporation, and Lantrovision(S)Ltd

<sup>\*\*</sup>TTK Co.,Ltd. has joined since October 2018. (Orders Received includes the amount of construction account carried forward of TTK Co.,Ltd.)

<sup>\*</sup>SOLCOM Co.,Ltd. and Shikokutsuken Co.,Ltd. have joined since January 2019.

<sup>(</sup>Orders Received includes the amount of construction account carried forward of the 2 companies.)

<sup>%</sup>Orders recieved of Lantrovison(S)Ltd: Translated into JPY at the average exchange rate for the period.

<sup>\*</sup>The monthly figures for June, September, December, and March are published concurrently with the release of quarterly financial statements.

## [Reference] (Simple total of existing 5 companies)

| FY2019                   |        |        |       |        |        |      |        |        |      |        |        |      |        |        |      | Unit: billion yen |        |      |
|--------------------------|--------|--------|-------|--------|--------|------|--------|--------|------|--------|--------|------|--------|--------|------|-------------------|--------|------|
|                          | April  |        |       | May    |        |      | June   |        |      | July   |        |      | August |        |      | September         |        |      |
|                          | FY2018 | FY2019 | YOY   | FY2018 | FY2019 | YOY  | FY2018 | FY2019 | YOY  | FY2018 | FY2019 | YOY  | FY2018 | FY2019 | YOY  | FY2018            | FY2019 | YOY  |
| NTT                      | 7.9    | 7.1    |       | 6.8    | 6.7    |      | 9.1    | 10.5   |      | 7.7    | 8.8    |      | 8.4    | 7.5    |      | 7.2               | 8.9    |      |
| INTT                     | 7.9    | 7.1    | -10%  | 14.6   | 13.8   | -6%  | 23.8   | 24.2   | +2%  | 31.5   | 32.9   | +4%  | 40.0   | 40.4   | +1%  | 47.2              | 49.3   | +5%  |
| Multi-carrier            | 8.0    | 7.2    |       | 7.1    | 8.5    |      | 6.5    | 7.7    |      | 6.9    | 6.6    |      | 5.3    | 5.5    |      | 7.1               | 7.1    |      |
| Wulti-Carrier            | 8.0    | 7.2    | -10%  | 15.1   | 15.7   | +4%  | 21.7   | 23.4   | +8%  | 28.6   | 30.1   | +5%  | 33.6   | 35.5   | +6%  | 40.7              | 42.7   | +5%  |
| Environmental and Social | 1.6    | 5.2    |       | 3.1    | 1.7    |      | 2.3    | 2.6    |      | 1.1    | 3.8    |      | 4.1    | 3.0    |      | 3.0               | 1.7    |      |
| innovation               | 1.6    | 5.2    | +232% | 4.7    | 6.9    | +47% | 7.6    | 9.5    | +25% | 8.6    | 13.4   | +55% | 12.7   | 16.4   | +29% | 15.7              | 18.0   | +14% |
| ICT solution             | 7.2    | 6.7    |       | 2.7    | 4.8    |      | 5.3    | 5.9    |      | 5.4    | 4.1    |      | 4.9    | 3.6    |      | 5.8               | 8.5    |      |
| 10 i solution            | 7.2    | 6.7    | -7%   | 9.9    | 11.5   | +16% | 15.2   | 17.4   | +14% | 20.7   | 21.5   | +4%  | 25.8   | 25.1   | -3%  | 31.6              | 33.8   | +7%  |
| Total                    | 24.6   | 26.1   |       | 19.7   | 21.7   |      | 23.2   | 26.7   |      | 21.1   | 23.3   |      | 22.7   | 19.5   |      | 23.0              | 26.2   |      |
|                          | 24.6   | 26.1   | +6%   | 44.4   | 47.8   | +8%  | 68.3   | 74.6   | +9%  | 89.4   | 97.9   | +10% | 112.2  | 117.5  | +5%  | 135.2             | 143.8  | +6%  |

|                          | October |        |     | November |        |     | December |        |     | January |        |     | February |        |     | March  |        |     |
|--------------------------|---------|--------|-----|----------|--------|-----|----------|--------|-----|---------|--------|-----|----------|--------|-----|--------|--------|-----|
|                          | FY2018  | FY2019 | YOY | FY2018   | FY2019 | YOY | FY2018   | FY2019 | YOY | FY2018  | FY2019 | YOY | FY2018   | FY2019 | YOY | FY2018 | FY2019 | YOY |
| NTT                      | 7.0     | 7.0    |     | 9.4      | 6.5    |     | 8.3      | 8.9    |     | 5.9     | 6.1    |     | 9.5      | 8.3    |     | 10.2   |        |     |
|                          | 54.2    | 56.4   | +4% | 63.6     | 62.9   | -1% | 71.9     | 71.7   | 0%  | 77.8    | 77.8   | 0%  | 87.3     | 86.2   | -1% | 97.5   |        |     |
| Multi-carrier            | 7.3     | 8.3    |     | 6.7      | 6.1    |     | 7.2      | 8.4    |     | 5.8     | 6.5    |     | 5.6      | 6.2    |     | 6.4    |        |     |
| Wulti-Carrier            | 48.0    | 51.0   | +6% | 54.7     | 57.1   | +5% | 61.8     | 65.5   | +6% | 67.6    | 72.0   | +7% | 73.2     | 78.2   | +7% | 79.6   |        |     |
| Environmental and Social | 3.0     | 2.0    |     | 6.5      | 3.7    |     | 3.2      | 2.3    |     | 1.7     | 3.2    |     | 2.2      | 2.3    |     | 4.2    |        |     |
| innovation               | 18.7    | 20.0   | +7% | 25.2     | 23.7   | -6% | 28.4     | 26.0   | -8% | 30.0    | 29.3   | -3% | 32.1     | 31.6   | -2% | 36.3   |        |     |
| ICT solution             | 4.7     | 5.0    |     | 4.3      | 3.8    |     | 5.3      | 7.6    |     | 3.4     | 3.2    |     | 3.9      | 4.7    |     | 6.0    |        |     |
| 10 T Solution            | 36.3    | 38.7   | +7% | 40.6     | 42.6   | +5% | 45.9     | 50.1   | +9% | 49.3    | 53.4   | +8% | 53.4     | 58.0   | +9% | 59.2   |        |     |
| Total                    | 22.0    | 22.3   |     | 26.8     | 20.2   |     | 24.0     | 27.2   |     | 16.7    | 19.1   |     | 21.2     | 21.5   |     | 26.8   |        |     |
| lotai                    | 157.2   | 166.1  | +6% | 184.0    | 186.3  | +1% | 208.0    | 213.4  | +3% | 224.7   | 232.5  | +3% | 246.0    | 254.0  | +3% | 272.6  |        |     |

<sup>\*\*</sup>The upper figure is the value of orders received in the month in question and the lower figure is the cumulative total for the fiscal years.

<sup>\*</sup>Existing 5 Companies is MIRAIT Corporation, MIRAIT Technologies Corporation, Nissetsu Co.,Ltd., MIRAIT-X Corporation, and Lantrovision(S)Ltd.

 $<sup>\</sup>label{eq:condition} \begin{tabular}{ll} \verb&\%Orders recieved of Lantrovison(S)Ltd: Translated into JPY at the average exchange rate for the period. \end{tabular}$