



FACT BOOK 2020

CORPORATE PROFILE

(AS OF MARCH 31,2020)

COMPANY NAME

Company Name MIRAIT Holdings Corporation

REPRESENTATIVE DIRECTOR (AS OF JUNE 24,2020)

President and Chief Executive Officer NAKAYAMA Toshiki

ESTABLISHED

October 1,2010

HEADQUARTERS

5-6-36 Toyosu Koto-ku Tokyo Japan

OUTLINE OF BUSINESS

Electrical and electrical communications facilities and equipment
 Construction and related projects
 Telecommunications systems
 Software products and solutions
 Construction-related distribution, security, and consulting

CAPITAL

CAPITAL 7.0 billion

MAIN CONSOLIDATED SUBSIDIARIES

MIRAIT Corporation. MIRAIT Technologies Corporation. TTK Co., Ltd. SOLCOM Co., Ltd. Shikokutsuken Co., Ltd. Lantrovision(S)Ltd

※ Number of consolidated companies 75

NUMBER OF EMPLOYEES

Consolidated 12,580

TERM - END

March 31, every year

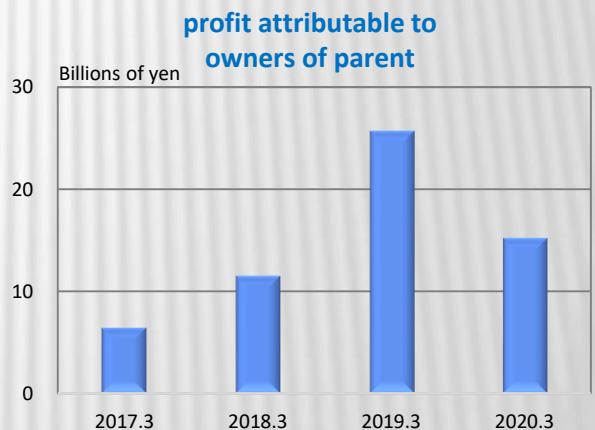
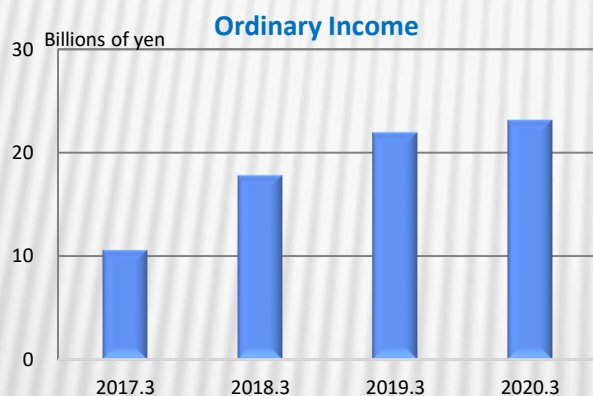
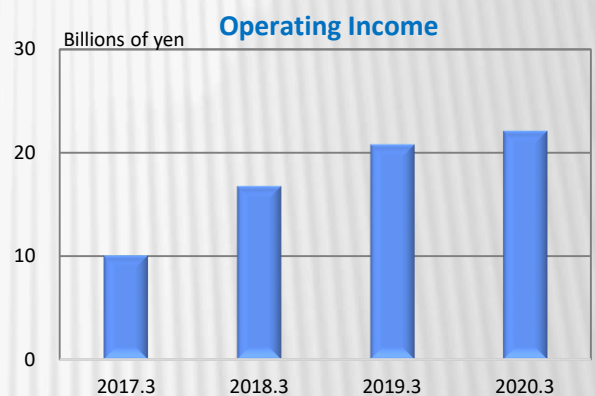
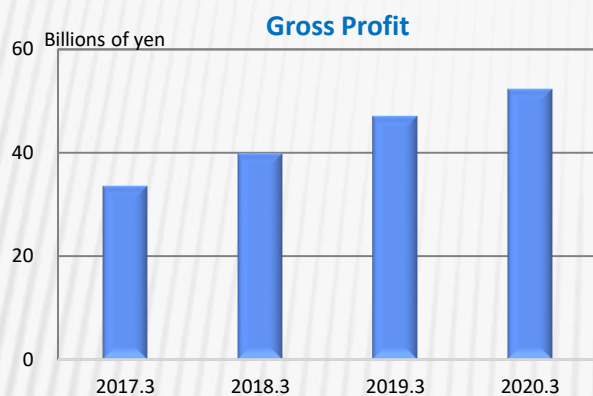
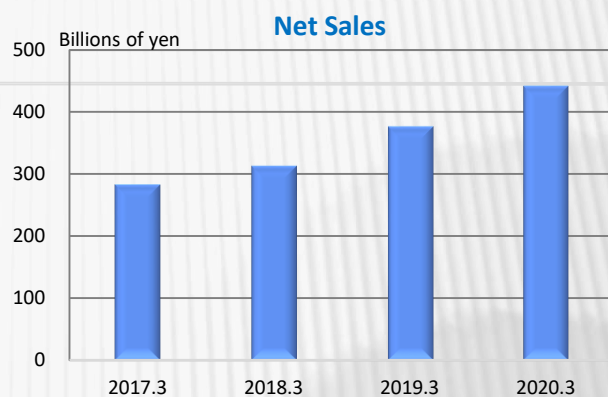
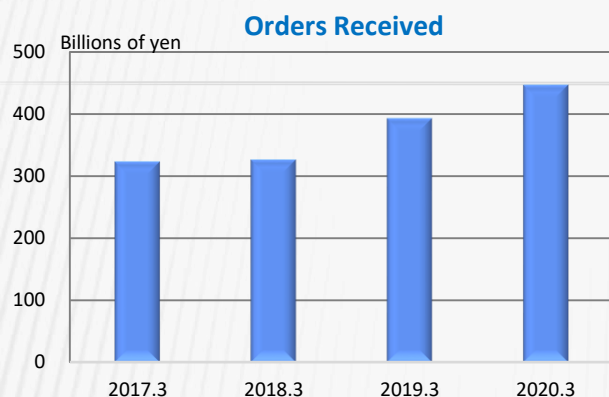
RATING

R&I (Rating & Investment Information,Inc) A-
 JCR (Japan Credit Rating Agency, Ltd.) A

SECURITIES TRADED

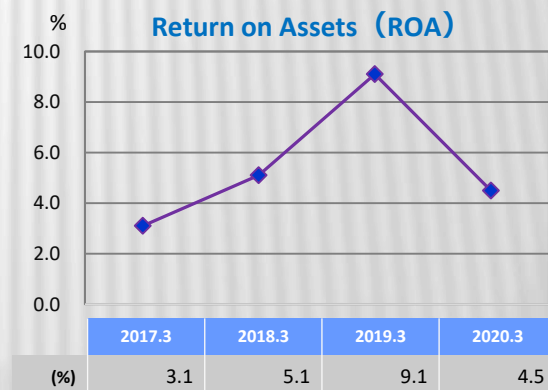
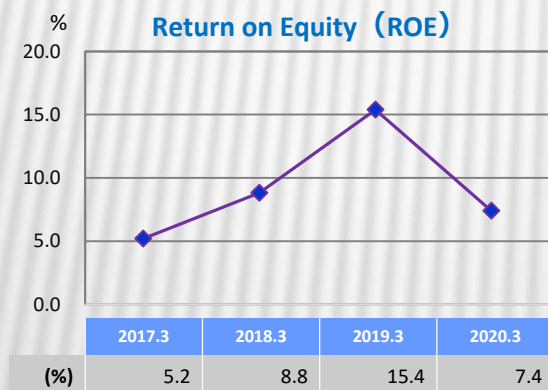
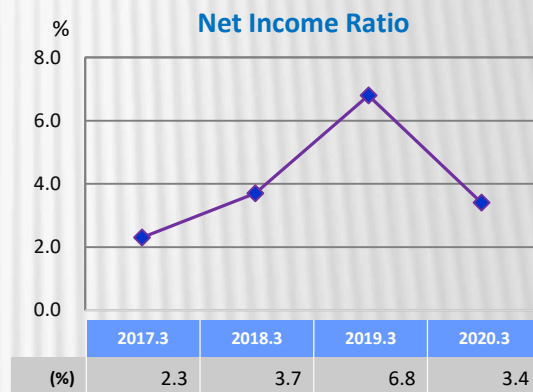
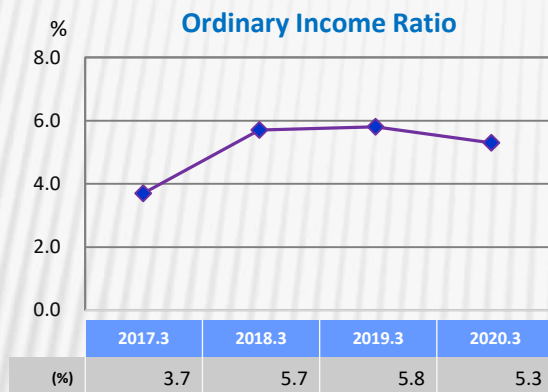
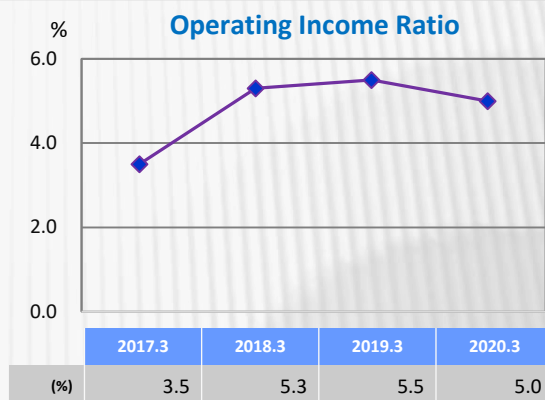
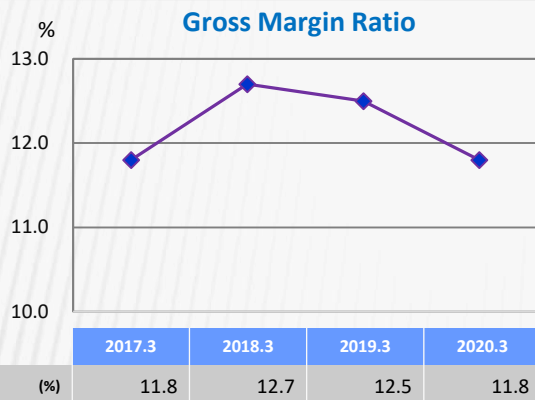
Tokyo Stock Exchange, First Section
 (Securities Code 1417)

FINANCIAL HIGHLIGHT



| (Millions of yen) | 2017.3 | 2018.3 | 2019.3 | 2020.3 |
|--|---------|---------|---------|---------|
| Orders Received | 323,389 | 326,326 | 392,662 | 446,558 |
| Net Sales | 283,236 | 312,967 | 375,911 | 441,166 |
| Gross Profit | 33,536 | 39,761 | 46,988 | 52,174 |
| Operating Income | 10,061 | 16,715 | 20,699 | 21,993 |
| Ordinary Income | 10,590 | 17,838 | 21,992 | 23,207 |
| profit attributable to owners of parent | 6,437 | 11,504 | 25,711 | 15,220 |

PROFITABILITY

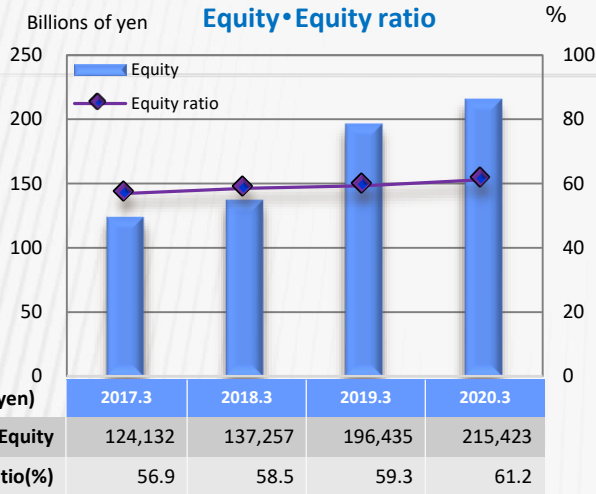


(Note) Gross Margin Ratio = Gross Margin / Net Sales
 Ordinary Income Ratio = Ordinary Income / Net Sales
 Return on Equity = Net Income / Equity

Operating Income Ratio = Operating Income / Net Sales
 Net Income Ratio = Net Income / Net Sales
 Return on Assets = Net Income / Assets

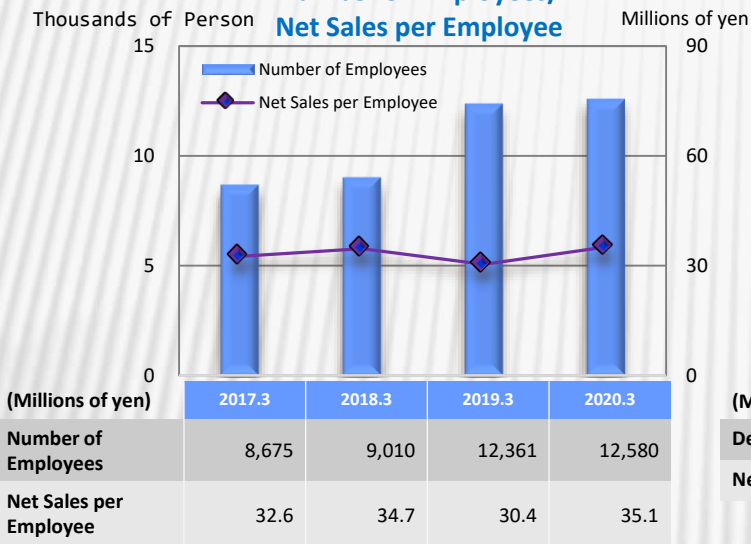
STABILITY • SCALE

Equity • Equity ratio



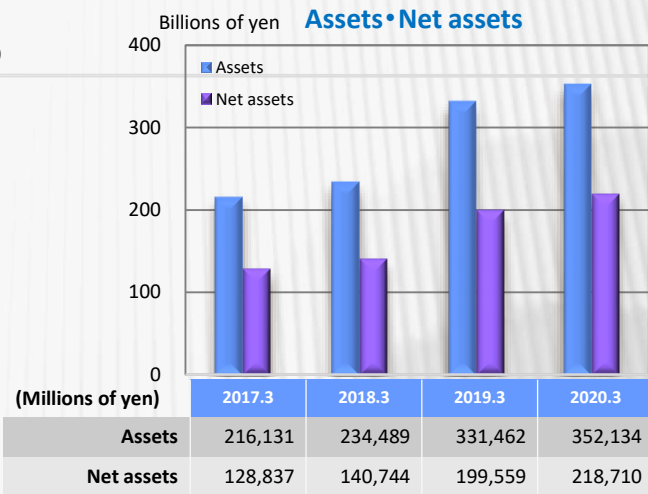
※Equity ratio = Equity/assets

Number of Employees/ Net Sales per Employee

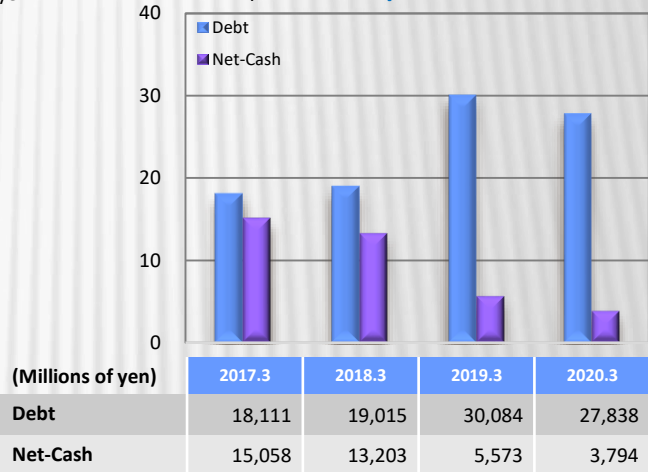


※Net Sales per Employee = Net sales/Employees

Assets • Net assets

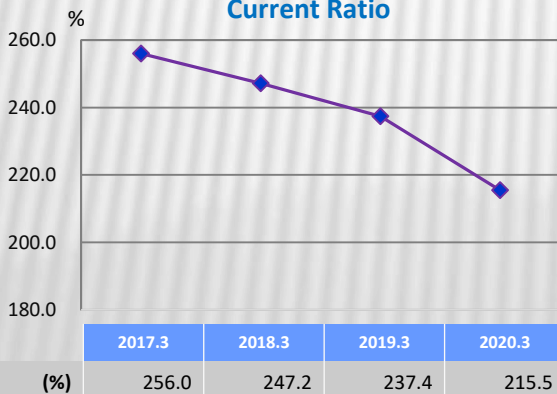


Debt/Net-Cash



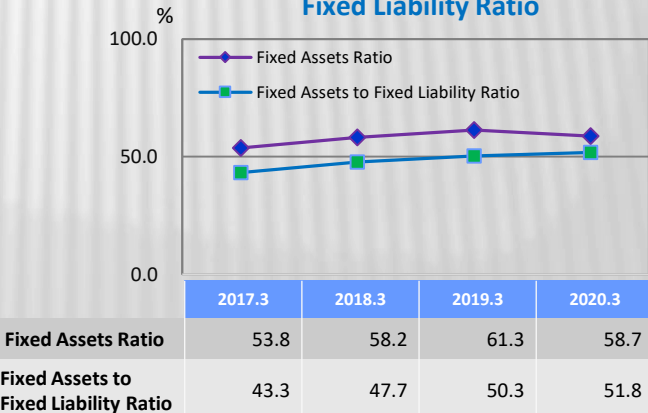
※Net-interest bearing debt = Debt - Cash and Cash Equivalent

Current Ratio



※Current Ratio = Current assets/ current liabilities × 100%

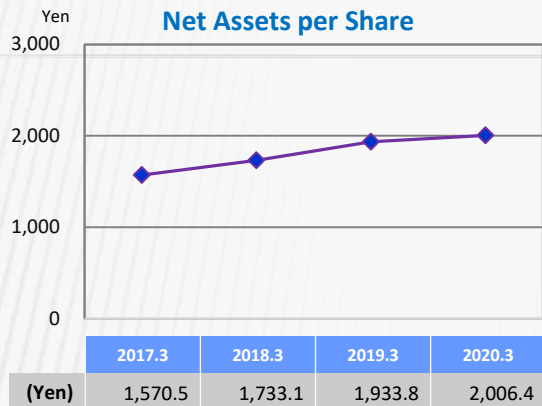
Fixed Assets Ratio/ Fixed Assets to Fixed Liability Ratio



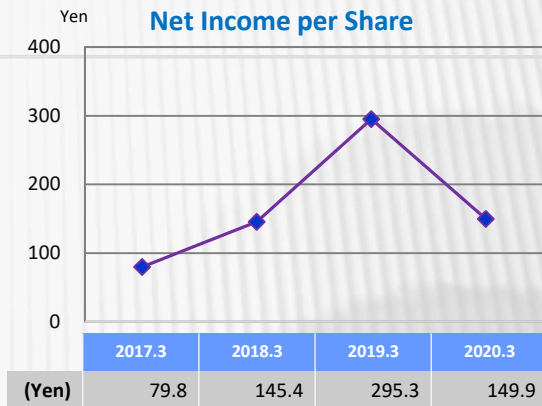
※Fixed Assets Ratio = Fixed Assets /Equity×100%

※Fixed Assets to Fixed Liability Ratio = Fixed Assets/ (Equity+ funded liabilities)×100%

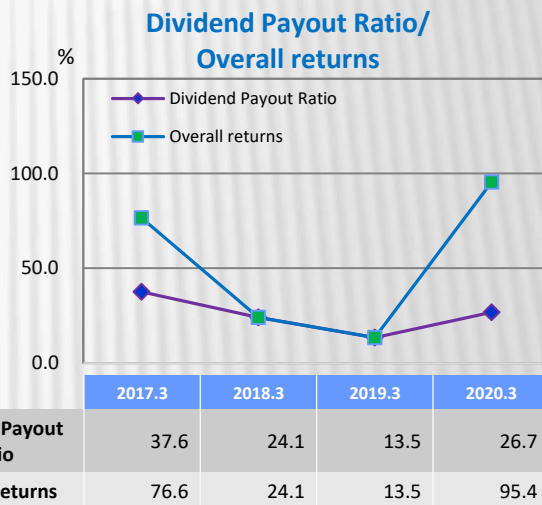
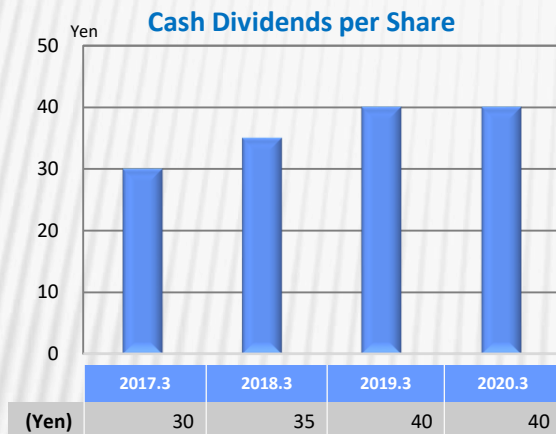
PER SHARE DATA AND OTHERS



※Net Assets per Share = Net Assets / total number of shares issued

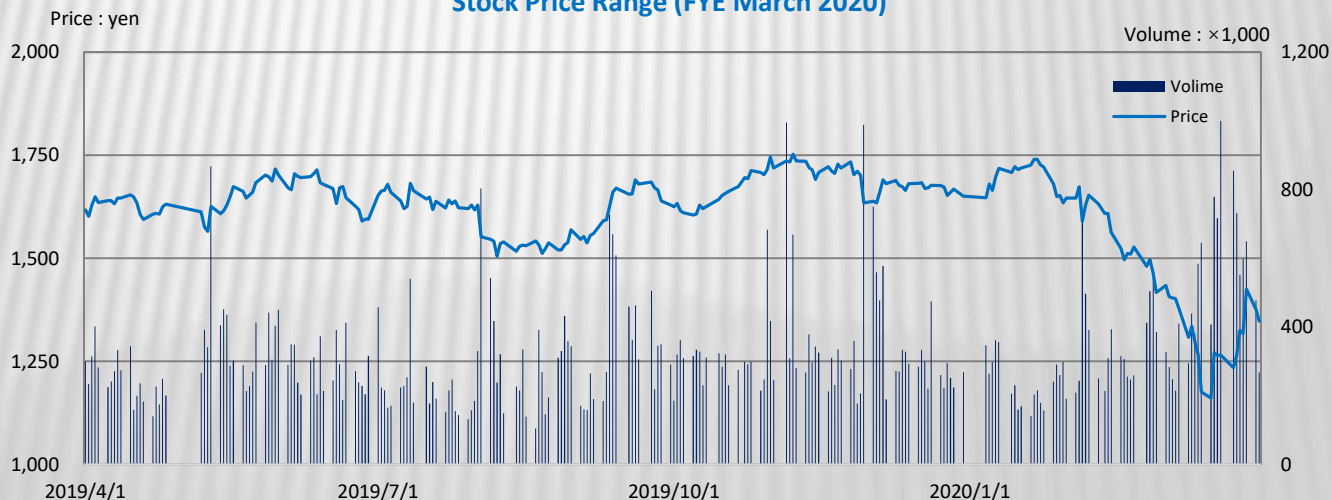


※Net income per share = Net income/average total number of shares issued



※Dividend Payout Ratio = (Total cash dividends / net income)×100

Stock Price Range (FYE March 2020)



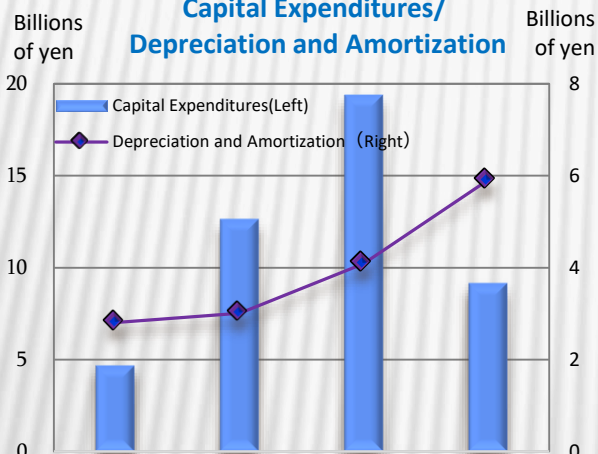
CASH FLOWS / CAPITAL EXPENDITURES SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Cash Flows



| (Millions of yen) | 2017.3 | 2018.3 | 2019.3 | 2020.3 |
|--|---------|---------|---------|--------|
| Cash Flows from Operating Activities | 4,767 | 12,562 | 6,491 | 7,936 |
| Cash Flows from Investing Activities | -11,140 | -10,021 | -13,523 | -9,176 |
| Cash Flows from Financing Activities | 10,499 | -3,686 | -1,928 | -2,814 |
| Cash and Cash Equivalents at End of Year | 33,169 | 32,218 | 35,657 | 31,632 |

Capital Expenditures/ Depreciation and Amortization



| (Millions of yen) | 2017.3 | 2018.3 | 2019.3 | 2020.3 |
|-------------------------------|--------|--------|--------|--------|
| Capital Expenditures | 4,666 | 12,626 | 19,346 | 9,132 |
| Depreciation and Amortization | 2,805 | 3,007 | 4,085 | 5,897 |

Selling, General and Administrative Expenses (SGA)



| (Millions of yen) | 2017.3 | 2018.3 | 2019.3 | 2020.3 |
|-------------------|--------|--------|--------|--------|
| SGA | 23,475 | 23,046 | 26,289 | 30,181 |
| SGA Ratio | 8.3 | 7.4 | 7.0 | 6.8 |

※ SGA Ratio = SGA / Net Sales

SHAREHOLDER'S INFORMATION

(AS OF MARCH 31, 2020)

■ Securities traded Tokyo Stock Exchange

■ Securities Code 1417

■ Number of Shares Outstanding 108,325,329

■ Share unit number 100 shares

■ Number of Shareholders 23,778

■ Major Shareholders

| Name of Shareholders | Number of Shares in thousands | Ratio of Shareholding |
|--|-------------------------------|-----------------------|
| Japan Trustee Services Bank, Ltd.(Trust Account) | 10,928 | 10.1% |
| Sumitomo Electric Industries, Ltd. | 9,560 | 8.9% |
| The Master Trust Bank of Japan, Ltd(Trust Account) | 7,356 | 6.8% |
| Sumitomo Densetsu Co, Ltd. | 2,488 | 2.3% |
| MIRAIT Holdings Employee's Stock Option Plan | 1,948 | 1.8% |
| SSBTC CLIENT OMNIBUS ACCOUNT | 1,845 | 1.7% |
| J.P. MORGAN BANK LUXEMBOURG S.A. 1300000 | 1,689 | 1.6% |
| NORTHERN TRUST CO.(AVFC) RE FIDELITY FUNDS | 1,655 | 1.5% |
| Japan Trustee Services Bank, Ltd.(Trust Account 5) | 1,638 | 1.5% |
| JP MORGAN CHASE BANK 385151 | 1,458 | 1.4% |

*1 The ratio of shares held is calculated after subtracting the treasury shares (479,590).

*2 The number of shares held shown is rounded down to the nearest 100 shares and the ownership is calculated by rounding off to one decimal place.

■ Shareholder Composition

