



Supplementary Financial Information for the Three Months ended June 30, 2020

August 7, 2020

MIRAIT Holdings Corporation

1. Financial Results

| Units: bil. yen | FYE March 2020 | | FYE March 2021 | | | | FYE March 2020 | | FYE March 2021 | | | |
|---|--------------------------|---------|--------------------------|---------|---------------------|--------------|-----------------------------|---------------------|--------------------------|---------------------|-------|-------|
| | Q1 actual results (a) | | Q1 actual results (b) | | YoY Change | | Full-year Results (c) | Progress (a)/(c) | Full-year Plan (d) | Progress (b)/(d) | | |
| | | | | | Amount (b) - (a) | % (b)/(a) | | | | | | |
| Orders received | 113.0 | | 109.1 | | - 3.9 | | - 3.5% | | 446.5 | 25.3% | 430.0 | 25.4% |
| Net sales | 88.3 | | 89.5 | | + 6.2 | | + 7.4% | | 441.1 | 18.9% | 435.0 | 20.6% |
| Gross profit (Gross profit margin) | 8.6 | (10.3%) | 9.2 | (10.3%) | + 0.6 | (0.0p) | + 7.0% | | 52.1 | 16.5% | 52.6 | 17.5% |
| SG&A (SG&A ratio) | 7.4 | (8.9%) | 7.5 | (8.4%) | + 0.1 | (- 0.5p) | + 1.4% | | 30.1 | 24.6% | 30.5 | 24.6% |
| Operating income (Operating income ratio) | 1.1 | (1.3%) | 1.7 | (1.9%) | + 0.6 | (+ 0.6p) | + 54.5% | | 21.9 | 5.0% | 22.0 | 7.7% |
| Ordinary Income (Ordinary income ratio) | 1.7 | (2.0%) | 2.5 | (2.8%) | + 0.8 | (+ 0.8p) | + 47.1% | | 23.2 | 7.3% | 23.3 | 10.7% |
| Profit attributable to owners of parent (Profit margin) | 0.9 | (1.1%) | 1.2 | (1.3%) | + 0.3 | (+ 0.2p) | + 33.3% | | 15.2 | 5.9% | 15.5 | 7.7% |
| Construction account carried forward | 174.6 | | 169.9 | | — | | - 4.7 | | 150.3 | — | — | — |

* Figures are rounded down to one decimal place (bil. yen)

2. Orders Received and Net Sales by Business Category

| Orders received Units: bil. Yen | FYE March 2020 | FYE March 2021 | | | FYE March 2020 | | FYE March 2021 | |
|--|-------------------|-------------------|-------------------------|--------------------------------|-------------------|-----------------------|----------------|-----------------------|
| | Q1 actual results | Q1 actual results | | | Full-year Results | | Full-year Plan | |
| | (a) | (b) | YoY Change (b) - (a) | Percentage change (b) / (a) | (c) | Progress (a) / (c) | (d) | Progress (b) / (d) |
| NTT Business | 37.7 | 37.1 | - 0.6 | - 1.6% | 154.8 | 24.4% | 149.0 | 24.9% |
| Multi-carrier business | 28.5 | 27.9 | - 0.6 | - 2.1% | 106.2 | 26.8% | 98.0 | 28.5% |
| Environmental & social innovation business | 13.4 | 10.4 | - 3.0 | - 22.4% | 54.3 | 24.7% | 61.0 | 17.0% |
| ICT solution business | 33.2 | 33.5 | + 0.3 | + 0.9% | 131.0 | 25.3% | 122.0 | 27.5% |
| Total | 113.0 | 109.1 | - 3.9 | - 3.5% | 446.5 | 25.3% | 430.0 | 25.4% |

| Net sales Units: bil. Yen | FYE March 2020 | FYE March 2021 | | | FYE March 2020 | | FYE March 2021 | |
|--|-------------------|-------------------|-------------------------|--------------------------------|-------------------|-----------------------|----------------|-----------------------|
| | Q1 actual results | Q1 actual results | | | Full-year Results | | Full-year Plan | |
| | (a) | (b) | YoY Change (b) - (a) | Percentage change (b) / (a) | (c) | Progress (a) / (c) | (d) | Progress (b) / (d) |
| NTT Business | 32.0 | 32.9 | + 0.9 | + 2.8% | 156.3 | 20.5% | 152.0 | 21.6% |
| Multi-carrier business | 17.4 | 16.5 | - 0.9 | - 5.2% | 97.2 | 17.9% | 99.0 | 16.7% |
| Environmental & social innovation business | 11.5 | 13.0 | + 1.5 | + 13.0% | 66.7 | 17.2% | 61.0 | 21.3% |
| ICT solution business | 22.3 | 27.0 | + 4.7 | + 21.1% | 120.8 | 18.5% | 123.0 | 22.0% |
| Total | 83.3 | 89.5 | + 6.2 | + 7.4% | 441.1 | 18.9% | 435.0 | 20.6% |

* Figures are rounded down to one decimal place (bil. yen).

Statements and quotes relevant to the forecasted values in this handout are the future prospects based on the plans and prospects of the Company at this point in time.

The actual business results could be significantly different from those stated in this handout due to changes in conditions.

As such, please be advised that we will not be able to guarantee the accuracy of the forecasted values, in this handout and the session, over the period of time to come in the future.

MIRAIT Holdings Corporation