



Supplementary Financial Information for the Fiscal year Ended March 31, 2022

May 13, 2022

MIRAIT Holdings Corporation

1. Financial Results

Units: bil. yen	FYE March 2021	FYE March 2022			FYE March 2023		
	Full-year Results (a)	Full-year Results (b)	YoY Change		Full-year Forecast (c)	YoY Change	
			Amount (b) – (a)	% (b) / (a)		Amount (c) – (b)	% (c) / (b)
Orders received	474.9	521.3 [463.2]	+46.4 [-11.7]	+9.8% [-2.5%]	540.0	+18.7	+3.6%
Net sales	463.7	470.3	+6.6	+1.4%	540.0	+69.7	+14.8%
Gross profit (Gross profit margin)	60.7 (13.1%)	66.2 (14.1%)	+5.5 (+1.0p)	+9.1%	69.2	+3.0	+4.5%
SG&A (SG&A ratio)	30.6 (6.6%)	33.4 (7.1%)	+2.8 (+0.5p)	+9.2%	39.2	+5.8	+17.4%
Operating income (Operating income ratio)	30.1 (6.5%)	32.8 (7.0%)	+2.7 (+0.5p)	+9.0%	30.0	-2.8	-8.5%
Ordinary Income (Ordinary income ratio)	31.7 (6.8%)	34.1 (7.3%)	+2.4 (+0.5p)	+7.6%	31.0	-3.1	-9.1%
Profit attributable to owners of parent (Profit margin)	24.2 (5.2%)	25.1 (5.3%)	+0.9 (+0.1p)	+3.7%	20.0	-5.1	-20.3%
Construction account carried forward	161.6	208.4 [150.3]	+46.8 [-11.3]	+29.0% [-7.0%]	—	—	—

* Figures are rounded down to one decimal place (bil. yen)

* Figures in [] for FYE March 2022 are the figures excluding the amount of construction account carried forward of Seibu Construction Co., Ltd.

2. Orders Received, Net Sales and Construction account carried forward

Orders received Units: bil. Yen	FYE March 2021	FYE March 2022			FYE March 2022	FYE March 2023		
	Full-year Results (a)	Full-year Results (b)	YoY Change		Full-year Results (b') (Recombined)	Full-year Forecast (c)	YoY Change	
			Amount (b) – (a)	% (b) / (a)			Amount (c) – (b')	% (c) / (b')
NTT Business	164.4	153.5	-10.9	-6.6%	191.4	177.0	-14.4	-7.5%
Multi-carrier Business	110.7	104.3	-6.4	-5.8%	67.8	57.0	-10.8	-15.9%
Environmental & social innovation business	51.0	117.4 【59.4】	+66.4 【+8.4】	+130.2% 【+16.5%】	118.7	157.0	+38.3	+32.3%
ICT solution business	148.7	145.9	-2.8	-1.9%	143.3	149.0	+5.7	+4.0%
Total	474.9	521.3 【463.2】	+46.4 【-11.7】	+9.8% 【-2.5%】	521.3	540.0	+18.7	+3.6%

Net sales Units: bil. Yen	FYE March 2021	FYE March 2022			FYE March 2022	FYE March 2023		
	Full-year Results (a)	Full-year Results (b)	YoY Change		Full-year Results (b') (Recombined)	Full-year Forecast (c)	YoY Change	
			Amount (b) – (a)	% (b) / (a)			Amount (c) – (b')	% (c) / (b')
NTT Business	157.0	163.4	+6.4	+4.1%	204.3	181.0	-23.3	-11.4%
Multi-carrier Business	98.2	106.2	+8.0	+8.1%	68.6	64.0	-4.6	-6.7%
Environmental & social innovation business	58.1	55.6	-2.5	-4.3%	56.8	145.5	+88.7	+156.2%
ICT solution business	150.3	145.1	-5.2	-3.5%	140.6	149.5	+8.9	+6.3%
Total	463.7	470.3	+6.6	+1.4%	470.3	540.0	+69.7	+14.8%

Construction account carried forward Units: bil. Yen	FYE March 2021	FYE March 2022		
	Full-year Results (a)	Full-year Results (b)	YoY Change	
			Amount (b) – (a)	% (b) / (a)
NTT Business	41.2	28.5	-12.7	-30.8%
Multi-carrier Business	60.1	57.9	-2.2	-3.7%
Environmental & social innovation business	34.5	95.8 【37.7】	+61.3 【+3.2】	+177.7% 【+9.3%】
ICT solution business	25.6	26.1	+0.5	+2.0%
Total	161.6	208.4 【150.3】	+46.8 【-11.3】	+29.0% 【-7.0%】

《補足》

- * Figures are rounded down to one decimal place (bil. yen).
- * Figures in 【】 for FYE March 2022 are the figures excluding the amount of construction account carried forward of Seibu Construction Co., Ltd.
- * For comparison with the FYE March 2023 forecast, the actual results for FYE March 2022 are recombined into new business categories.

Statements and quotes relevant to the forecasted values in this handout are the future prospects based on the plans and prospects of the Company at this point in time.

The actual business results could be significantly different from those stated in this handout due to changes in conditions.

As such, please be advised that we will not be able to guarantee the accuracy of the forecasted values, in this handout and the session, over the period of time to come in the future.

MIRAIT Holdings Corporation